

Onondaga County Industrial Development Agency Project Summary

1. Project: Syracuse Label Co., Inc. 2. Project Number: 3101-18-05B

3. Location: Cicero **4. School Districts**: North Syracuse

5.Tax Parcel(s): 057.-02-40. **6. Type of Project:** Expansion

Syracuse Label Co., Inc. is requesting tax abatement related to a proposed land acquisition and expansion of their current facility. The proposed expansion will include an increase in production

and warehouse areas.

7.Total Project Cost:	\$ 3,356,000
Land	\$ 150,000
Site Work	\$ 30,000
Building	\$ 2,516,000
Furniture & Fixtures	\$ 90,000
Equipment	\$ 230,000
Equipment Subject to NYS Production	
Exemption	\$ -
Engineering/Architecture Fees	\$ 250,000
Financial Charges	\$ -
Legal Fees	\$ 30,000
Other	\$ 60,000

8. Total Jobs	98
8A. Job Retention	88
8B: Job Creation	10
(Next 5 Years)	

Cost Benefit Analysis:	Syracuse Label C	o., Inc.
	Fiscal Impact (\$)	
Abatement Cost:		\$481,375
Sales Tax	\$216,000	
Mortgage Tax	\$12,045	
Property Tax Relief (PILOT)	\$253,330	
New Investment:		\$9,623,923
PILOT Payments 10 yrs	\$221,360	
Project Wages (10 yrs)	\$4,964,723	
Construction Wages	\$1,088,250	
Employee Benefits (10 years)	\$610,640	
Project Capital Investment	\$2,696,000	
New Sales Tax Generated	\$0	
Agency Fees	\$42,950	
Benefit:Cost Ratio	19.99	:1

A) PILOTS Estimate Table Worksheet

Syracuse Label Co., Inc.

Current Market Value	\$	4,078,000
		0.540.000
Dollar Value of New Construction and Renovation Costs	\$	2,546,000
Estimated New Market Value of Property Subject to IDA	\$	1,265,000
Estimated Market Value after project is completed	\$	5,343,000
Taxes that would have been collected if the project did not		
occur	\$	744,456
Scheduled PILOT payments	\$	965,816

PILOT YEAR	Calendar Year	Exemption %	Co	ounty PILOT Amount	wn (Cicero) .OT Amount	hool (CNS) PILOT Amount	Total PILOT	Ne	et Exemption
0	2019	100	\$	2,379	\$ 1,646	\$ 10,158	\$ 14,183.00	\$	-
1	2020	100	\$	4,623	\$ 3,066	\$ 18,669	\$ 26,356.83	\$	43,352
2	2021	90	\$	6,728	\$ 4,827	\$ 29,014	\$ 40,569.95	\$	39,797
3	2022	80	\$	9,200	\$ 6,658	\$ 39,767	\$ 55,625.85	\$	36,083
4	2023	70	\$	11,767	\$ 8,561	\$ 50,939	\$ 71,266.85	\$	32,204
5	2024	60	\$	14,435	\$ 10,537	\$ 62,541	\$ 87,513.43	\$	28,155
6	2025	50	\$	17,204	\$ 12,588	\$ 74,586	\$ 104,378.18	\$	23,932
7	2026	40	\$	20,078	\$ 14,718	\$ 87,087	\$ 121,882.88	\$	19,528
8	2027	30	\$	23,059	\$ 16,926	\$ 100,061	\$ 140,046.44	\$	14,939
9	2028	20	\$	24,313	\$ 17,953	\$ 105,661	\$ 147,926.72	\$	10,159
10	2029	10	\$	25,607	\$ 19,015	\$ 111,445	\$ 156,066.20	\$	5,181
TOTAL			\$	159,393	\$ 116,495	\$ 689,928	\$ 965,816	\$	253,330

				Year			
	0	2019	2020	2021	2022	2023	Total
Jobs							
Current/Actuals	88						
Creation Goals		2	4	2	1	1	10
Total							
Employment							
Employment Goals	88	90	94	96	97	98	



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A 100% EMPLOYEE OWNED COMPANY

October 22, 2018

Office of Economic Development Onondaga County Attn: Nathaniel Stevens 333 W. Washington St, Suite 130 Syracuse, NY 13202

Email: nstevens@ongov.net.

RE: Project Funding Application

Dear Nathaniel:

Enclosed please find the completed paperwork for the Project Funding Application for our building expansion project. We are requesting support for the following projects:

- -SLSP facility expansion and equipment purchases
- -Acquisition of adjoining land
- -Demolition of existing structure on adjoining land
- -Sale and use tax exemption

I am enclosing the appropriate documentation to further support the application. Please accept the following documentation in regard to our project funding request:

- -Project Application
- -Site Plan
- -SLSP Supplement for application details
- -SLSP Onondaga County Vendor Summary
- -Short Environmental Assessment Form
- -SLSP Funding Project Summary
- -Monetary application fee

I appreciate your consideration regarding our newest project. We are very proud of our endeavors as we strive to make Syracuse Label & Surround Printing more successful. We continue in our journey in updating our facility for business growth endeavors. Keys to our future success include providing employees with solid training and a good workflow system as we expand our facility and technologies in an ever changing market.

Please be advised that we have forwarded the required checks totaling \$3500.00 via US mail. We were hoping to present our project at the November meeting. Please advise if this is possible.

If I may be of further assistance, please do not hesitate to contact me. Thank you for your consideration.

Sincerely,

Syracuse Label & Surround Printing

Kathy Alaimo

Kathleen Alaimo President

cc: Jude Story, Quality Manager

Attachments



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Company Description

Reference: Application Section I-G

Syracuse Label Company, founded in 1967, is a sole facility recently relocated to Onondaga County, at 200 Stewart Drive, North Syracuse, New York. Our current location accommodates all operations, including its headquarters, manufacturing, distribution, and administrative support. Our previous location was 110 Luther Ave, Liverpool, New York. In November of 2007, ownership of the company changed from sole ownership to an employee owned ESOP, S-Corporation. In December of 2008, a name change to Syracuse Label & Surround Printing, SLSP, was implemented to further promote our capabilities. In October of 2016, SLSP finalized the move to a new 60,000 square foot facility to meet our customers' need more efficiently. We have recently celebrated 50 years of service and 10 years of employee ownership. We currently employ 88 full time employees. Our part time employees include students for seasonal employment and developmentally disabled individuals from the local community.

Syracuse Label & Surround Printing, 100% employee owned manufacturer, has been an upstanding member of the Syracuse community and recently celebrated 50 years of service. We manufacture and supply pressure sensitive labels, shrink sleeves, cartons, hang tags, roll fed-wrap labels, flexible packaging, and other printed products that surround our customers' products. We ship finished product to various locations in the continental United States and internationally.

Our current market breakdown, based on sales data, is as follows:

Retails Housewares	17.1%	Household Chemicals	4.4%
Health and Beauty Care	23.8%	Pharmaceutical/Nutraceutical	14.3%
Beverages	21.1%	Food	5.7%
	_		

Other commodities 3.6%

Our <u>current printed product breakdown</u>, based on production data, is as follows:

Pressure Sensitive	73%
Flexible Packaging	17%
Shrink	7%

2017 Growth

Pressure Sensitive	-1%
Flexible Packaging	17%
Shrink	46%

Vendor Information

Reference: Application Section I-H

Syracuse Label & Surround Printing currently has a 14% vendor base from within Onondaga County. Many of our local vendors are sole sourced. Vendor selection and sourcing is based on the ability to supply the appropriate product and customer recommendation and/or requirements.

Reference attached Excel spreadsheet entitled SLSP Onondaga County Vendors.

Overall Project Description

Reference: Application Section II-C

Our proposed project includes the following investments:

-Land Acquisition:

The proposed purchase of adjoining land includes 2 parcels:

-Lot 14 Tax# 57-02-39 totaling 3.95 acres

-7280 Caswell Avenue North Syracuse totaling 2 acres with an existing building to be demolished to accommodate future expansion

The acquisition of the adjoining land to our current location will allow for future expansion without having to relocate the company in the future. One element to consider is that there are some restrictions when utilizing the 5.95 acres of adjoining properties. Approximately 2 acres of the vacant land parcel would be usable due to retention pond spatial requirements as the facility expands. The other adjoining parcel contains an outdated structure from the original airbase. Our intention would be to demolish this building so that the land could be utilized for future expansion of our existing facility.

- Facility Expansion:

Construction and expansion renovations of our current facility will include an expansion of the facility to accommodate an increase in production and warehouse areas. Due to growth in business and current space constraints, opportunities to increase capacity and business are hindered. The facility expansion of additional space will accommodate an increase in business targeting flexible and shrink packaging. The facility expansion will accommodate the flexibility for future proposed purchases of a state of the art printing presses and auxiliary equipment specifically designed to print flexible packaging and shrink substrates. This expansion will allow for the necessary space to accommodate larger substrate roll and handling equipment. Such advancements will position SLSP to accommodate wider web capabilities in the near future.

The proposed expansion will include additional warehouse bays to further support the proper storage of unconverted materials, necessary movement of material to support production requirements and the proper storage of finished goods. Future projected equipment purchases to expand our capabilities would include a wider web press designed to print multiple images across the web at increased speeds leading to better efficiencies and greater output of final printed product.

Factors that make significant improvements in productivity include investing in equipment, technology and the facility advancements along with enhancing the skill-set and training of our employees. The building expansion and future equipment purchases will also aid in the future creation of 10 new jobs at our location.

-Equipment Purchases:

SLSP will need to expand its current facility to accommodate future equipment and employment growth. Included in this project is a generator to maintain computer operations and support timely shutdown of supporting processes. Also included is an automated core cutter to eliminate manual core cutting and support efficient use of core stock. We have recently experienced the addition of a new press which had to be retrofitted to meet our current building footprint. In order to accommodate customer requirements, our future goal will be to further expand our equipment portfolio to include a wide web press, auxiliary equipment along with appropriate inspection and finishing equipment. Future projected purchases are to include new press technologies and support equipment to advance in the field of flexible packaging and shrink printing.

These investments will promote manufacturing efficiencies and flexibilities along with supporting our current efforts to remain competitive in the printing market. It is critical to operate at our highest performance levels to accommodate the growth in the industry and to compete with larger converter companies not only within New York State but also on a national level.

Overall, the proposed project is expected to:

- -Retain all current 88 employee owners
- -Increase and strengthen our market share with new capacity levels to maintain unconverted materials or quicker turn around
- -Continue to promote and improve our LEAN manufacturing flows to improve our competitiveness in current and future markets especially to support our recent addition of sales personnel to promote national sales growth
- -Meet requests from our current and future customer base for shorter lead times by maintaining materials in house for immediate use
- -Maintain and expand our current and future customer base by providing a higher confidence level with the increase of capacity and efficiencies
- -Provide a high quality and safe work environment for all current and future employees
- -Add 10 new positions to our future workforce

Our expansion project aligns with regional economic strategic plans for the following key factors to increase our footprint in Central New York:

- -Increase in economic development with increased business activity and growth plan by expanding capacity
- -Increase in local business activity to accommodate the building expansion
- -Hire of new employees and training to develop a new manufacturing skill set
- -Continue local connectivity by providing a high quality product produced locally for other New York State companies, including new businesses
- -Support local businesses through purchases of materials and goods

Specific Project Description

Reference: Application Section II-D

Project Size:

Our proposed 23,000 square foot expansion renovations of our current facility is intended to accommodate an increase in production and warehouse areas which is currently hindered. The proposed expansion will include additional warehouse bays to further support the proper storage of materials and also support the established LEAN production work flows.

Size of lot:

Our current property is 6.9 acres. The proposed purchase of adjoining land includes 2 parcels:

- -Lot 14 Tax# 57-02-39 totaling 3.95 acres
- -7280 Caswell Avenue North Syracuse totaling 2 acres with an existing building to be demolished to accommodate future expansion

Current use of site:

Syracuse Label Company, founded in 1967, is a sole facility located in Onondaga County, at 200 Stewart Drive, North Syracuse, New York. Our current location accommodates all operations, including its headquarters, manufacturing, distribution, and administrative support.

Principal Products or activities:

Our printed products include pressure sensitive labels, flexible packaging and shrink sleeve packaging. In 2017 the growth margins for flexible packaging was 17% with shrink sleeves business increasing 46%. Newer printing technology will provide future additional opportunities for customer advanced printing requirements. Many of our customers take advantage of our location for onsite approvals and prototype testing prior to launching new products. We also hold customers' inventory to accommodate lead time. With increased business and capacity, we expect an increase in employees to accommodate the increased work.

The proposed expansion project involves the addition of space to the existing facility, including the warehouse. This will accommodate current production flows along with receiving and shipping activity. The facility expansion will better accommodate current and future business activity. It will also position SLSP for future equipment purchases and employee growth. Projected future purchases include the purchase of a wider web press and support equipment to accommodate the uptake of printing requirements for flexible packaging and shrink sleeves.

Undertaking and need of requested benefits:

Rapid changes in technology and growth have pushed SLSP to invest over \$15 million in the last 6 years into facility, technology, training, and equipment to support customer demands. In 2016, \$10 million was invested in the new facility and state of the art equipment to accommodate the uptake in shrink and flexible packaging business.

SLSP has <u>enhanced our equipment and technologies</u> to include upgrades and additions to further promote our position in the printing industry. In 2018 alone, we have invested an additional \$2.5 million in equipment and capital expenditures. These investments further supported our growth in flexible and shrink packaging.

Recent equipment additions and business demands have resulted in space constraints in our current facility. The proposed project includes expansion of production and warehouse areas to accommodate current and future business. Project costs are estimated at \$3,356,000. This will help to maintain our competitiveness in our market, enable us to remain a successful company and provide growth potential. It is imperative that we expand our capacity to support current and projected technological advances in our industry and continuous customer demands.

By identifying several opportunities of improvement, we have the potential to increase overall productivity, maintain an adequate level of profitability and continue to maintain job security for our employees. The assistance of the funding will allow the facility expansion and accommodate additional production capabilities and capacity as well as accommodate future equipment additions.

The proposed 23,000 square foot expansion renovations of our current facility is intended to accommodate an increase in production and warehouse areas which is currently hindered. The proposed expansion will include additional warehouse bays to further support the proper storage of materials and also support the established LEAN production work flows.

In order to further accommodate customer requirements, we are expecting to expand our equipment portfolio in the future with the purchase a state of the art printing press specifically designed to print flexible packaging and shrink substrates. Projected future equipment purchases include a wide web press, auxiliary equipment, an inspection machine and roll handling upgrades. The facility expansion will accommodate future equipment purchases which will also aid in the creation of 10 new jobs at our location.

We currently employ 88 full-time employees. Funding of this project will support the retention of these employees. Employment growth has increased 17% since 2015. In addition, SLSP anticipates the addition of 10

new jobs by 2022. New employment would include:

Production Personnel: production employees are responsible for ensuring SLSP produces labels and other printed products that are high-quality, accurate and on-time. These positions include, press operators, press apprentices, inspectors, finishing, including warehouse and other support personnel.

Office Personnel: office employees are responsible to supporting management and production in various administrative and other capacities.

Above information: Reference: Application Section III-D New Employment Benefits

The expansion of the building is expected to add approximately 50 local construction jobs, and provide work for local professional industries (architects, insurance) as well as positively impacting local businesses. The total building and equipment investment for this project is \$3, 356,000.

Without the requested assistance, SLSP would not be able to move forward with the proposed project due to substantial building and equipment investments in the last two years. SLSP will be unable to further pursue the building expansion, renovations and the potential future purchases of additional equipment in a timely fashion to accommodate customer demand. The proposed project will supplement the recent growth in flexible packaging (17% in 2017) and shrink (46% in 2017) to further accommodate our current and potential customer base and their demands. This would greatly impact our business footprint and growth model in Central New York. The proposed building expansion and future purchase of a new equipment will accommodate more efficient operations and process flows to promote SLSP's economic development, business expansion and job retention along with potential job growth.

To remain competitive in the printing market, we have identified that it is necessary to increase our technological and equipment capabilities. The facility expansion will support future growth in equipment, capabilities and employment. The future growth in new technologies and capabilities we expect a decrease in production costs and waste, improved operational efficiencies, shorter delivery times, and improved product quality.

The facility expansion project would include infrastructure costs and system enhancements, continued employment of 88 full-time permanent employees and a potential to hire 10 new positions, incorporating a new skill set for current and future press operators; increase of capability and productivity as well as the projected increase in capacity.

The potential outcomes from the facility expansion and future equipment purchases are expected to reposition SLSP in a highly competitive, ever changing market. Desired outcomes also include increased capacity, efficiencies and space for future growth which will place us in a more competitive position for current and future bids. The increase in our facility allows for flexibility in operational flow and will support future expansion as the company grows.



ONONDAGA COUNTY INDUSTRIAL DEVELOPMENT AGENCY APPLICATION INSTRUCTIONS

- 1. Fill in all blanks, using "none", "not applicable", or "not available" where the question is not appropriate to the project, which is the subject of this Application (the "Project"). If you have any questions about the way to respond, please call the Agency at 315-435-3770.
- 2. If an estimate is given as the answer to a question, put "(est.)" after the figure or answer, which is estimated. If more space is needed to answer any specific question, attach a separate sheet.
- 3. If the OCIDA Board approves benefits, it is the company's responsibility to obtain and submit all necessary forms and documents. (ST-60, PILOT Agreement)
- 4. When completed, return this Application by mail or fax to the Agency at the address indicated below. A signed application may also be submitted electronically in PDF format to Nate Stevens at nstevens@ongov.net. An Application will not be considered by the Agency until the Application fee has been received.
- 5. The Agency will not give final approval for this Application until the Agency receives a completed NYS Full Environmental Assessment Form concerning the Project, which is the subject of this Application. The form is available at http://www.dec.ny.gov/permits/6191.html
- 6. Please note the Public officers Law declares all records in the possession of the OCIDA (with certain limited exceptions) are open to public inspection and copying. If the Applicant feels that there are elements of the Project which are in the nature of trade secrets which, if disclosed to the public or otherwise widely disseminated, would cause substantial injury to the Applicant's competitive position, this Applicant must identify such elements in writing and request that such elements be kept confidential. In accordance with Article 6 of the Public Officer's Law, the OCIDA may also redact personal, private, and/or proprietary information from publicly disseminated documents.
- 7. The Applicant will be required to pay the Agency Application fee and, if accepted as a project of the agency, all administrative and legal fees as stated in Section VI of the Application.
- 8. A complete application consists of the following 9 items:
 - This Application
 - Local Access Agreement
 - Employment Plan
 - Conflict of Interest
 - A feasibility statement indicating the need for the requested benefits
 - Description of project, Site Plans/Sketches, and Maps
 - NYS Full Environmental Assessment Form
 - A check payable to the Agency in the amount of \$1,000
 - A check payable to Barclay Damon LLP in the amount of \$2,500

It is the policy of the Agency that any project receiving benefits from the Onondaga County Industrial Development Agency will utilize 100% local contractors and local labor for the construction period of the project unless a waiver is granted in writing by the Agency.

Return to:

Onondaga County Industrial Development Agency Attn: Nate Stevens 333 W. Washington Street, Suite 130 Syracuse, NY 13202

Phone: 315-435-3770 || Fax: 315-435-3669

nstevens@ongov.net

Section I: Applicant Information

Please answer all questions. Use "None", "Not Applicable" and "See Attached" where necessary.

A) Applicant information-company received	ving benefits:
Applicant Name: Syracuse Label & Surround Pri	nting
Applicant Address: 200 Stewart Drive North Sy	racuse, NY 13212
Phone: 315-422-1037	Fax: 315-422-6763
Website: www.SYRLSP.com	E-mail: kalaimo@syrlsp.com
Federal ID#: 16-1062515	NAICS: 323100
State and Year of Incorporation/Organization	n: New York 1967
Will a Real Estate Holding Company be util	lized to own the Project property/ facility?
What is the name of the Real Estate Holding	Company: NA
Federal ID#: NA	
State and Year of Incorporation/Organization	n; NA
List of stockholders, members, or partners o	f Real Estate Holding Company:
NA	
B) Individual Completing Application: Name: Kathy Alaimo	
Title: President	
Address: Syracuse Label & Surround Printing 200	Stewart Drive North Syracuse, NY 13212
Phone: 315-422-1037	Fax: 315-422-6763
E-mail: kalaimo@syrlsp.com	

Title: President	
Address: Syracuse Label & Surround Printing 2	200 Stewart Drive North Syracuse, NY 13212
Phone: 315-422-1037	Cell Phone:
E-mail: kalaimo@syrlsp.com	
D) Company Counsel:	
Name of Attorney: Warren Wolfson	
Firm Name: Hancock & Estabrook	
Address: 100 E. Washington Street Syracuse, N	NY 13202
Phone: 315-478-8877	Cell Phone:
E-mail: wwolfson@hancocklaw.com	
	Venture ted Liability Company 100% Ownership
Year Established: 1967	
State in which Organization is established:	New York
F) List all stockholders, members, or pa	rtners with % of ownership greater than 5%: % of ownership

G) Applicant Business Description:

r	lease attach a description of your company's background, products, customers, goods and services.							
Е	stimated % of sales within Onondaga County: 2.47%							
E	Estimated % of sales outside Onondaga County but within New York State: 39.30%							
E	stimated % of sales outside New York State but within the U.S.: 57.66%							
E	stimated % of sales outside the U.S.: 0.57%							
(*	Percentage to equal 100%)							
Н) What percentage of your total annual supplies, raw materials and vendor services are purchased							
	from firms in Onondaga County. Include list of vendors, raw material suppliers and percentages							
	for each. Provide supporting documentation including estimated percentages of local purchases.							
	Please attach this information.							
I)	Applicant History: If the answer to any of the following is "Yes", please explain							
	below. If necessary, attach additional information.							
	1. Is the company or management of the Company now a							
	plaintiff or defendant in any civil or criminal litigation?							
	2. Has any person listed above ever been convicted of a							
	criminal offense (other than a minor traffic violation)?							
	3. Has any person listed in Section I ever been in receivership or declared bankruptcy? ☐Yes ☐No							
	Please attach any explanations:							
J)	Has the Project Beneficiary received assistance from OCIDA, SIDA, New York State, or the Onondaga Civic Development Corporation in the past? If yes please attach an explanation and please give year, project name, description of benefits, and address of project.							
	☑Yes □No							

Section II: Project Information

A) Project Location: Location where the investment the new location should be entered here and the Address: 200 Stewart Drive					
Legal Address (if different): Same					
City: North Syracuse	Village/Town: Town of Cicero				
Zip Code: 13212	School District: CNS				
Tax Map Parcel ID(s): 312289 057.02-40.0					
Current Assessed Value: 4,012,000 Census Tract:	Sq. Footage of Existing Building: 60,000				
B) Type (Check all that apply):					
□New construction	☐Purchase of machinery and/or equipment				
Expansion/Addition to current facilities	☐Brownfield/Remediated Brownfield				
Renovation of existing facility	LEED Certification				
Acquisition of existing facility/property	Other:				
Demolition					
C) Please attach a summary of how this proset the company up for revenue growth? flexibility?	oject will help your business grow. Will it Will it mitigate cost? Will it provide more				
D) Description of Project: Please provide a definarrative should include, but is not limited to (i) the size of the Project in square feetintended use;					
(ii) the size of the lot upon which the Project sits or is to be constructed; (iii) the current use of the site and the intended use of the site upon completion of the Project;					
(iv) the principal products to be produced on the Project site; and	d and/or the principal activities that will occur				
(v) an indication as to why the Applican	at is undertaking the Project and the need for y attach the description and any copies of				

E)	Select Project Type for all end users at Project site (you may check more than one):**Please check any and all end users as identified below						
	☐ Industrial ☐ Acquisition of Exist ☐ Housing ☐ Equipment Purchase ☐ Multi-Tenant ☐ Commercial		□ Bank Office □ Retail □ Mixed Use □ Facility for Aging □ Civic Facility (not for profit) □ Other				
F)		t consist of new con	ease provide the following information: struction or expansion or substantial renovation of an				
	2. Will the project otherwise be los	create new employist?	nent opportunities or retain existing jobs that may				
	3. Does the project County?	t beneficiary serve a	customer base primarily outside of Onondaga				
	Yes	□No					
G)	the company from one	area of the state to a ies of the company	the removal of an industrial or manufacturing plant of nother area of the state OR in the abandonment of one located within the state? Please explain if you answer				
	□Yes	☑No					
H)	Please attach a descript while reviewing this ap	ion of any compellin	g circumstances the Agency should be aware of				
I)	Environmental Informa	tion					
	link to the SEQI a. <u>http://wy</u>	R forms: vw.dec.ny.gov/perm					
	2. Have any enviro ☐Yes	nmental issues been No	identified on the property?				
	If yes ple	ease attach an explan	ation,				

Section III: Construction

A) Project Costs and Finances

Description of Costs	Total Budget Amount	% of Total Budget to be Procured in Onondaga County	Total Private Expenditure (should be less than or equal to total budget amount)
Land Acquisition	150,000		
Site Work/Demo	30,000		
Building Construction & Renovation	2,516,000		
Furniture & Fixtures	90.000		
Equipment	230,000		
Equipment Subject to NYS Production Sales Tax			
Engineering/Architect	250,000		
Financial Charges			
Legal	30,000		
Other	60,000		
Management/Developer Fees			
Total Project Cost	3,356,000		

Note: Do not include OCIDA fees, OCIDA application fees, or OCIDA legal fees as part of the Total Project Cost. You may attach a separate chart if needed.

B)	TOTA	L Capital Costs	\$ 3,356,000		
		refinancing: estimated amount inancing of existing debt only)	\$	NA	
	Source 1.	s of Funds for Project Costs: Bank Financing	\$	1,606,000	
	2.	Equity (excluding equity that is attributed to grants/tax credits)	\$	1,500,000	
	3.	Tax Exempt Bond Issuance (if applicable)	\$	NA	
	4.	Taxable Bond Issuance (if applicable)	\$	NA	

Public Sources (Include sum total of all state and feder and tax credits)	ral grants \$ NA
-Identify each state and federal grant/credit:	
ESD Grant Pending	\$ 250,000
	\$
	\$
6. Total Sources of Funds for Project Costs	\$ 3,356,000

C) Employment and Payroll Information

*Full Time Equivalent (FTE) is defined as one employee working no less than 40 hours per week or two or more employees together working a total of 40 hours per week.

- 1. Are there people currently employed at the project site?

 Yes No If yes, provide number of FTE jobs at the facility: 88
- 2. Complete the following:

Estimate the number of FTE jobs to be retained as a result of this Project:	88
Estimate the number of construction jobs to be created by this Project:	50
Estimate the average length of construction jobs to be created (months):	6 months
Current annual payroll at facility:	5,407,000
Average annual growth rate of wages:	4.4%
Please list, if any, benefits that will be available to either full and/or part time employees:	Health insurance; Retirement plan
Average annual benefit paid by the company (\$ or % salary) per FTE job:	\$7184.00 not including ESOP
Average growth rate of benefit cost:	16%
Amount or percent of wage employees pay for benefits:	6%
Provide an estimate of the number of residents in the Economic Development Region (Onondaga, Madison, Cayuga, Oneida, Oswego, and Cortland Counties) to fill new FTE jobs:	10

D) New Employment Benefits

- i. Complete the following chart indicating the number of FTE jobs presently employed at the Project and the number of FTE jobs that will be created at the Project site at the end of the first, second, third, fourth, and fifth years after the Project is completed. Jobs should be listed by title of category (see below), including FTE independent contractors or employees of independent contractors that work at the Project location. Do not include construction workers.
- ii. Feel free to include additional information or a substitute chart if you think additional material would add clarity.

Current & Planned Full Time Occupations (Job	Salary (Annual or	Current Number of	Estimated Number of FTE added each year after project					
Titles)	Hourly)	FTEs		Year 2			Year 5	
Management	89,000	12						
Office	51,000	19		1				
Production	49,000	57	2	3	2	1	1	
Job Creation S	Subtotal		2	4	2	1	1	

For purposes of completing the chart, please list the job titles that will be increasing in number. If possible, please attach a brief description that outlines what each job entails.

If you prefer, you may attach a job chart of your own that outlines the job growth projections regarding the project.

E)	Financial Assistance sought (estimated values):
	Real Property Tax Abatement (PILOT):
	✓ Mortgage Recording Tax Exemption (.75% of amount mortgaged): \$12,045.00
	Sales and Use Tax Exemption (4% Local, 4% State): \$216,000
	Tax Exempt Bond Financing (Amount Requested):
	☐ Taxable Bond Financing (Amount Requested):

F) Mortgage Recording Tax Exemption Benefit Calculator: Amount of mortgage subject to mortgage recording tax:	gage that would			
Mortgage Amount (include sum total of construction/permanent/bridge financing):	\$ 1,500,000			
Estimated Mortgage Recording Tax Exemption Benefit (product of mortgage amount as indicated above multiplied by .0075):	\$ 12,045			
G) Sales and Use Tax Benefit Calculator: Gross amount of costs for goods are subject to State and local Sales and US tax – said amount to benefit fro Sales and Use Tax exemption benefit:	om the Agency's			
Estimated State and local Sales and Use Tax Benefit (product of 8% multiplied by the figure, above) (This should match the amount in section "E" on this page, this calculation only exists to help you with your estimate): \$\frac{\$2,710,000}{\$2,710,000}\$				
	5 270,000			

Section IV: Estimate of Real Property Tax Abatement Benefits*** and Percentage of Project Costs Financed from Public Sector Sources

** Section IV of this Application will be: (i) completed by IDA Staff based upon information contained within the Application, and (ii) provided to the Applicant for ultimate inclusion as part of this completed Application.

A) PILOTS Estimate Table Worksheet

OCIDA estimate of current value	
New construction and renovation costs	
OCIDA estimate of increase in value	
OCIDA estimated value of completed project	
OCIDA estimate of taxes that would have been collected if the project did not occur	
Scheduled PILOT payments	

PILOT	Exemption		Local	School	Total	Full Tax	Net Exemption
Year	%	PILOT	PILOT	PILOT	PILOT	Payment	
		Amount	Amount	Amount		w/o PILOT	
1	100						
2	90						
3	80						
4	70						
5	60						
6	50						
7	40						
8	30						
9	20						
10	10						
TOTAL							

^{***} Estimates provided are based on current property tax rates and assessment value (current as of date of application submission) and have been calculated by IDA staff

Section V: Local Access Policy Agreement

In absence of a waiver permitting otherwise, every project seeking the assistance of the Onondaga County Industrial Development Agency (Agency) must use local general contractors, subcontractors, and labor for one-hundred percent (100%) of the construction of new, expanded, or renovated facilities. The project's construction or project manager need not be a local company.

Noncompliance may result in the revoking and/or recapture of all benefits extended to the project by the Agency. Local Labor is defined as laborers permanently residing in the State of New York counties of Cayuga, Cortland, Herkimer, Jefferson, Madison, Oneida, Onondaga, Oswego, Tompkins, and Wayne. Local (General/Sub) Contractor is defined as a contractor operating a permanent office in the State of New York counties of Cayuga, Cortland, Herkimer, Jefferson, Madison, Oneida, Onondaga, Oswego, Tompkins and Wayne. The Agency may determine on a case-by-case basis to waive the Local Access Policy for a project or for a portion of a project where consideration of warranty issues, necessity of specialized skills, significant cost differentials between local and non-local services or other compelling circumstances exist. The procedure to address a local labor waiver can be found in the OCIDA handbook, which is available upon request.

Prior to issuance of any NYS Tax & Finance ST-60 forms, the Applicant must submit a Contractor Status Report to the Agency.

In consideration of the extension of financial assistance by the Agency Syracuse Label & Surround Printing (the Company) understands the Local Access Policy and agrees to complete Appendix C of the Agency's application at the time of the application to the Agency and as part of a request to extend the valid date of the Agency's tax-exempt certificate for the Project. The Company understands an Agency tax-exempt certificate is valid for 12 months from the effective date of the project inducement and extended thereafter upon request by the Company. The Company further understands any request for a waiver to this policy must be submitted in writing and approved by the Agency before a tax exempt certificate is issued or extended.

I agree to the conditions of this agreement and certify all information provided regarding the construction and employment activities for the project as of 12-18 (date).

Company: Syracuse Label & Surround Print	ting		
Representative for Contract: Kathy Alaim	o, President		
Address: 200 Stewart Drive	City: North Syracuse	State: NY	Zip: 13212
Phone: 315-422-1037	Email; kalaimo@syrlsp.	com	
Project Address: 200 Stewart Drive			Zip: 13212
General Contractor: TBD Contact Person:			
Address:	City:	State:	Zip:
Phone:			
Authorized Representative:		_Title:	
Signature:			

Section VI: Agency Fee Schedule

Payment Terms:

Application & Processing Fee (payable at the time of application):

\$1,000

Legal Deposit (payable at the time of application):

\$2,500

Agency Fee for Bond Projects:

Payable at Closing

Agency and Legal Fees for all other projects:

Due and Payable at Inducement

* A sales tax certificate (ST-60) will not be issued until the Agency Fee is Paid in Full

* Agency Fees: The project cost is the Total Project Cost from section III A

Fee for Manufacturing Projects under \$10 million:

0.0075 of the project cost

Fee for Agency Projects except those with PILOT agreements:

0.01 of the project cost

Additional Fee for PILOT Agreement Projects:

0.0025 of the project cost

Fee for bond refinancing & refunding:

0.0025 of the refinancing or refunding amount.

Agency Legal Fees: The project cost is the total project cost from section III A

Fee for first \$20 million:

0.0025 of the project cost

Fee for expenses above \$20 million:

0.00125 of the project cost

In addition to the foregoing, Applicants are responsible for payment of all costs and expenses incurred by OCIDA in connection with application or Project including without limitation publication, copying costs, SEQRA compliance and fees and costs to OCIDA's attorneys, engineers, and consultants. OCIDA reserves the right to require a deposit to cover anticipated costs. Application fees are payable at time application/request is submitted. All fees are non-refundable. Applicants for bond transactions are responsible for payment of a Bond Issuance Charge payable to the State of New York. Applicants are also responsible for payment of post-closing fees and costs associated with the appointment of additional agents.

OCIDA reserves the right to modify this schedule at any time and assess fees and charges in connection with other transactions such as grants of easement or lease of OCIDA-owned property.

Section VII: Recapture of Tax Abatement/Exemptions

Information to be Provided by Companies: The Companies that receive benefits from OCIDA agree, whenever requested by the agency, to provide and certify or cause to be certified such information concerning the Company, its finances and other topics as the Agency from time to time reasonably considers necessary or appropriate, including but not limited to, such information as to enable the Agency to make any reports required by law or governmental regulation. The Company also agrees to provide and certify information concerning its finances and other topics as the agency considers appropriate. This is primarily done through an annual survey.

Recapture of Benefits: It is the policy of the Agency to recapture the value of Payment in Lieu of Taxes (PILOT), State and County Sales Tax, and Mortgage Recording Tax Exemptions in accordance with the provisions contained herein and the Laws of the State of New York. Before receiving benefits, projects of the Agency must attest in writing to their understanding of an agreement to the Recapture Provisions of the Agency Uniform Tax Exemption Policy. The recapture provision contained herein may be modified from time to time by the Board at its sole discretion.

Recapture of a PILOT, Sales Tax and the Mortgage Recording Tax Exemptions: In the event the facility is sold or closed, or the number of jobs is below 75% of the number projected to be employed at time of application to the Agency, or there are material violations of the project agreements and no substantial future economic benefit is likely to accrue to the community, then the value of the Property Tax, Sales Tax and the Mortgage Recording Tax benefits extended to the project by the Agency shall be subject to recapture.

Recapture Payment: The Recapture payment paid by the Project to the Agency shall be determined (1) by the difference between any PILOT payments made by the Project and the property taxes that would be paid by the Project, if the property were not in the ownership or control of the Agency, (2) the value of any Mortgage Recording Tax Exemption, if awarded to the Project and (3) the amount of sales tax that would have been paid if an exemption was not granted.

Recapture of the PILOT, Sales Tax or Mortgage Recording Tax: The Recapture Schedule for a Payment in Lieu of Tax Agreement, Sales Tax or the Mortgage Recording Tax is as follows:

Time from Project Completion	Tax Savings Recaptured
2 Years	100%
3 Years	80%
4 Years	60%
5 Years	40%
6 Years	30%
7 Years	20%
8 Years	10%
8 Years or more	0%

<u>Distribution of the Recapture Payment:</u> Any funds recaptured as the result of an Agreement with the Agency shall be distributed to the affected taxing jurisdictions in the same proportion as if the payments were paid or owed by the Project on the date of recapture.

Additional Conditions for the Recapture of Sales and Use Tax: As of April 1, 2013, New York State law requires Industrial Development Agencies to recapture sales tax benefits where:

- A project is not entitled to receive the benefits:
- Exemptions received exceed the amount authorized by the Agency;
- Exemptions are claimed by the Project for unauthorized property or services; or
- A project fails to use property in the manner required by its IDA agreements.
- <u>Distribution of Sales Tax</u>. Project operators must cooperate with the Agency in its effort to
 recapture all sales tax benefits received by the company by promptly paying the recapture
 amount as determined by the Agency. The amount to be recaptured will be dictated by
 NYS Law or IDA Policy which ever may be applicable. The Agency must remit the
 recaptured sales tax benefits to the State of New York within 30 days of receipt.
- 2. <u>Compliance Report</u>. Annually, the Agency will file an annual compliance report with the State of New York detailing its recapture terms and its activities to recapture benefits, including the any attempt to recapture benefits from an Agency project.

I have read the foregoing and agree to comply with all the terms and conditions contained therein as well as policies of the Onondaga County Industrial Agency.

Name of Applicant Company	Syracuse Label & Surround Printing
Signature of Officer or Authorized Representative:	Kathyalaino
Name & Title of Officer or Authorized Representative:	Kathy Alaimo, President
Date: _10/22/2018	

Section VIII: Employment Plan

Jobs Listings: In accordance with §858-b(2) of the New York General Municipal Law, the Applicant understands and agrees that if the Project receives any Financial Assistance from the Agency, except as otherwise provided by collective bargaining agreements, new employment opportunities created as a result of the Project will be listed with the New York State Department of Labor Business Services and with the administrative entity of the service delivery area created by the Workforce Innovation and Opportunity Act of 2014 in which the Project is located. In Onondaga County, please contact CNY Works. Additionally, the applicant is encouraged to review the services provided by JOBSPlus! for candidate matching services.

Are the employees of your company currently covered by a collective bargaining agreement?
□Yes □No
If yes, name and location:
Is the labor pool in Onondaga County and/or the CNY Economic Development Region adequate to fill new positions?
☑Yes ☐No
Enter Company Name in three (3) places below and sign by an authorized company officer:
In consideration of the benefits provided by the Onondaga County Industrial Development Agency (OCIDA), Syracuse Label & Surround Printing, project beneficiary, also agrees to report to OCIDA on the number of new employment opportunities created in connection with industrial or commercial projects financed by the proceeds of such benefits to be listed with the New York States Department of Labor Business Services and CNY Works.
Syracuse Label & Surround Printing, project beneficiary, also agrees to report to OCIDA on or before March 1 of each year of status of employment opportunities filed with the New York State Department of Labor Business Services, including the number of new employment opportunities created, the number listed, and the number filled for the year ending the prior December 31.
Syracuse Label & Surround Printing , project beneficiary, further agrees that, to the extent practicable and feasible, and subject to the requirements of any existing collective bargaining agreement, shall fill at least 10% of new employment opportunities with persons eligible for service under the Workforce Innovation and Opportunity Act of 2014.
Name of Applicant Company: Syracuse Label & Surround Printing
Signature of Officer or Authorized Representative: Yorky Olaimo
Name & Title of Officer or Authorized Representative: Kathy Alaimo, President
Date: 10/22/2018

NYS Department of Labor:
Roy Jewell
Associate Business Service Representative
450 South Salina Street, Syracuse, NY 13202 315-479-3362
roy.jewell@labor.ny.gov
www.labor.ny.gov

CNY Works
Chris Kennedy
Business Development Specialist
960 James Street, Syracuse, NY 13203
315-477-6974
ckennedy@cnyworks.com
www.cnyworks.com

Section IX: Conflict of Interest

Agency Board Members

- 1. Patrick Hogan
- 2. Steve Morgan
- 3. Victor Ianno
- 4. Sue Stanczyk
- 5. Kevin Ryan
- 6. Janice Herzog
- 7. Fanny Villarreal

Agency Officers/Staff

- 1. Julie Cerio
- 2. Nathaniel Stevens
- 3. Karen Doster
- 4. Chris Cox

Agency Legal Counsel & Auditor

- 1. Anthony Rivizzigno, Esq., Barclay Damon LLP
- 2. Michael G. Lisson, CPA, Grossman St. Amour Certified Public Accountants PLLC

The Applicant has received from the Agency a list of members, officers and staff of the Agency. To the best of my knowledge, no member, officer or employee of the Agency has an interest, whether direct or indirect, in any transaction contemplated by this Application, except as hereinafter described:

Name of Applicant Company	Syracuse Label & Surround Printing
Signature of Officer or Authorized Representative:	Lany alain 0
Name & Title of Officer or Authorized Representative:	Kathy Alaimo, President
Date: 10/22/2018	

Section X: Representations, Certifications, and Indemnification

Kathy Alaimo	(Name	of	CEO	or	other	authorized	represer	ntative	of
Applicant) confirms and says that	he/she	is	the	Р	resident		- (1	title	of
Syracuse Label & Surround Printing (nam	ne of co	rpor	ation	or o	other o	entity) name	d in the	attac	hed
Application (the "Applicant"), that	: he/she l	nas i	read th	ne f	oregoi	ng Applicati	on and k	nows	the
contents thereof, and hereby represe	ents, unde	ersta	nds, a	nd c	therwi	se agrees wi	th the As	gency	and
as follows:						_	_	•	

- A. First Consideration for Employment: In accordance with §858-b (2) of the New York General Municipal Law, the Applicant understands and agrees that if the Project receives any Financial Assistance from the Agency, except as otherwise provided by collective bargaining agreements, where practicable, the Applicant will first consider persons eligible to participate in WIA programs who shall be referred by the CNY Works for new employment opportunities created as a result of the Project.
- B. Other NYS Facilities: In accordance with §862 (1) of the New York General Municipal Law, the Applicant understands and agrees that projects which will result in the removal of an industrial or manufacturing plant of the project occupant from one area of the state to another area of the state or in the abandonment of one or more plants or facilities of the project occupant within the state is ineligible for Agency Financial Assistance, unless otherwise approved by the Agency as reasonably necessary to preserve the competitive position of the project in its respective industry or is reasonably necessary.
- C. Annual Sales Tax Filings: In accordance with §874(8) of the New York General Municipal Law, the Applicant understands and agrees that if the Project receives any sales tax exemptions as part of the Financial Assistance from the Agency, the Applicant agrees to file, or cause to be filed, with the New York State Department of Taxation and Finance, the annual form prescribed by the Department of Taxation and Finance, describing the value of all sales tax exemptions claimed by the Applicant and all consultants or subcontractors retained by the Applicant.
- **D. Outstanding Bonds:** The Applicant understands and agrees to provide on an annual basis any information regarding bonds, if any, issued by the Agency for the project that is requested by the Comptroller of the State of New York.
- E. Employment Reports: The Applicant understands and agrees that, if the Project receives any financial assistance from the Agency, the Applicant agrees to file with the Agency, at least annually or as otherwise required by the Agency, reports regarding the number of people employed at the project site, salary levels, contractor utilization and such other information (collectively, "Employment Reports") that may be required from time to time on such appropriate forms as designated by the Agency. Failure to provide Employment Reports within 30 days of an Agency request shall be an Event of Default under the PILOT Agreement between the Agency and Applicant and, if applicable, and Event of Default under the Agency and Applicant. In addition, a Notice of Failure to provide the Agency with an Employment Report may be reported to

Agency board members, said report being an agenda item subject to the open meetings law.

- **F.** Absence of Conflicts of Interest: The Applicant has received from the Agency a list of the members, officers and employees of the Agency. No member, officer or employee of the Agency has an interest, whether direct or indirect in any transaction contemplated by this Application, except as hereinafter described in Section X.
- **G.** Compliance: The Applicant understands and agrees that it is in substantial compliance with applicable local, state, and federal tax, worker protection, and environmental laws, rules, and regulations.
- H. The Applicant understands and agrees that the provisions of Section 862(1) of the New York General Municipal Law, as provided below, will not be violated if financial assistance is provided for the proposed Project:
- § 862. Restrictions on funds of the Agency. (1) No funds of the Agency shall be used in respect of any project if the completion thereof would result in the removal of an industrial or manufacturing plant of the project occupant from one area of the state to another area of the state or in the abandonment of one of more plants or facilities of the project occupant located within the state, provided, however, that neither restriction shall apply if the agency shall determine on the basis of the application before it that the project is reasonably necessary to discourage the project occupant from removing such other plant or facility to a location outside the state or is reasonably necessary to preserve the competitive position of the project occupant in its respective industry.
 - I. The Applicant confirms and acknowledges that the owner, occupant, or operator receiving financial assistance for the proposed Project is in substantial compliance with applicable local, state, and federal tax, worker protection and environmental laws, rules and regulations.
 - J. The Applicant confirms and acknowledges that the submission of any knowingly false or knowingly misleading information may lead to the immediate termination of any financial assistance and the reimbursement of an amount equal to all or part of any tax exemption claimed by reason of the Agency's involvement in the Project.
 - K. The Applicant confirms and hereby acknowledges that as of the date of this Application, the Applicant is in substantial compliance with all provisions of Article 18-A of the New York General Municipal Law, including, but not limited to, the provision of Section 859-a and Section 862(1) of the New York General Municipal Law.
 - L. The Applicant and the individual executing this Application on behalf of Applicant acknowledge that the Agency and its counsel will rely on the representations and covenants made in this Application when acting hereon and hereby represents that the statements made herein do not contain any untrue statement of a material fact and do not omit to state a material fact necessary to make the statement contained herein not misleading.

- M. The OCIDA has the right to request and inspect supporting documentation regarding attestations made on this application.
- N. Hold Harmless Agreement: Applicant hereby releases Onondaga County Industrial Development Agency and the members, officers, servants, agents and employees thereof (the "Agency") from, agrees that the Agency shall not be liable for, and agrees to indemnify, defend and hold the Agency harmless from and against any and all liability arising from or expense incurred by: (A) the Agency's examination and processing of, and action pursuant to or upon, the attached Application, regardless of whether or not the Application or the Project described therein or the tax-exemptions and other assistance requested therein are favorably acted upon by the Agency; (B) the Agency's acquisition, construction, and/or installation of the Project described therein and (C) any further action taken by the Agency with respect to the Project, including without limiting the generality of the foregoing, all cause of action and attorney's fees and any other expenses incurred in defending any suits or action which may arise as a result of any of the foregoing. If, for any reason, the Applicant fails to conclude or consummate necessary negotiations, or fails, within a reasonable or specified period of time, to take reasonable, proper or requested action, or withdraws, abandons, cancels or neglects the Application, or if the Agency or the Applicant are unable to reach final agreement with respect to the Project, then, and in the event, upon presentation of an invoice itemizing the same, the Applicant shall pay to the Agency, its agents or assigns, all costs incurred by the Agency in the process of the Application, including attorney's fees, if any

Name of Applicant Company	Syracuse Label & Surround Printing
Signature of Officer or Authorized Representative:	Kathyalaimo
Name & Title of Officer or Authorized Representative:	Kathy Alaimo, President
Date: 10/22/2018	
STATE OF NEW YORK)	
COUNTY OF ONONDAGA)ss.;	
1. That I am the Rosident (Corpora	
Subscribed and affirmed to me under penaltic perjury this 22 day of 10/2018 (Notary Public)	

End of Application



200 Stewart Drive • North Syracuse, NY 13212 • (315) 422-1037 • (800) 777-2271 www.SYRLSP.com

Syracuse Label & Surround Printing Funding Projects

As of 9-2018

Syracuse Label & Surround Printing has successfully participated in several funded programs in the past. Past funding for various manufacturing activities have included:

WDI Workforce Development Institute

June 2018

Applied: June 1, 2018 Contract End Date: June 30, 2018

Training funds: #CNY1852

Project included: MACNY LEAN Kaizen Training

Grant Value: \$7500.00

Location: Stewart Drive, North Syracuse, NY

NYSERDA Industrial and Process Efficiency (IPE) Program #IPE12588

Jan 2017

Energy Efficiency Program/Energy Savings Plan

Applied 7/20/15, Final Inspection 1/24/17

Project included:

Central Chiller

Variable Speed Drives on air handling units

Variable speed drive on central exhaust system and air compressor

Energy Recovery Units on HVAC

LED lighting

Humidification Controls

Project Cost: \$931,000 Grant Value: Approx \$118,000 Location: Stewart Drive, North Syracuse, NY

National Grid Economic Development Program

June 2016

Shovel Ready Program

Grant: Electric capital investment incentive for new site work for receiving components electric service from pole to box.

Project Cost: \$ 10,000,000

Location: Stewart Drive, North Syracuse, NY

Grant Value: \$ 74,034.00

Page 1 of 3

Office of Economic Development Onondaga County

Economic Assistance Pilot Program:

-Real Property Tax Abatement -Payment in Lieu of Tax Agreement:

Provides a net abatement for real property tax for the net wealth generating Stewart new location project for a percentage of annual revenues of goods used directly in manufacturing operations.

The Onondaga County Industrial Development Agency (OCIDA) and the Syracuse Industrial Development Agency (SIDA) offer PILOT agreements between a company and the appropriate agency that contain a scheduled payment plan based on current tax rates and a mutually agreed project value. For OCIDA projects this produces an average net abatement of approximately 55% over a ten-year period. OCIDA also offers enhanced Community Benefit PILOTS for projects meeting specific criteria.)

Sales Tax Exemption:

Sales tax exemptions for the purchase of machinery, materials, and equipment for the Stewart Drive location for new building location. (Industrial Development Agency benefits)

Bond finance:

Project financing by issuing taxable and tax exempt bonds and by providing information on complementary financing such as fixed asset and working capital lending programs

Location: Stewart Drive, North Syracuse, NY

Office of Economic Development Onondaga County

Contact: Honora Spillane

Employee Productivity Program Training funds

Goals:

Assistance with employee training for a new process: Seaming Operation for shrink sleeve business. The Seaming Operation will compliment current capabilities of our newer press technologies with the expectation to open new target markets of customers.

Value: \$12,500.00 Project Status: completed August 2013 Location: Luther Ave, Liverpool, NY

National Grid Manufacturing Productivity Program

Contact: Karen Mousaw

Manufacturing Productivity Program Project #12041 Contract# 1019

-Sandler Sales -Six Sigma Quality Process Productivity Improvement

Project in conjunction with CNY TDO

Goals:

Sandler Sales: To improve our return on recent investments of the Nilpeter printing press by increasing sales and marketing activities. The driving initiative to improve top line growth was to improve the effectiveness of the sales effort in a highly competitive market.

Syracuse Label & Surround Printing Funding Projects

As of 9-2018

Six Sigma: To address the Quality Control resource constraints by focusing efforts to streamline Quality activities, eliminate waste and increase available productivity. Activities were specifically geared to improve productivity and performance to build a more competitive edge and better accommodate our customer turnaround demand.

Value: \$19,752.00

Project Status: completed March 2013

Location: Luther Ave, Liverpool, NY

New York State Department of Economic Development

Contact: Bonnie Palmer and Beverly Bobb

Manufacturing Assistance Program (MAP) funding project 2011

State funding for the completion of the purchases and installation of for state of the art machinery and equipment: Nilpeter FA5/6 press. Expected outcomes: improve competitiveness, reduce production costs and waste, and improve operational efficiencies and product quality.

Amount: \$150,000 Project Status: completed First quarter 2013 Location: Luther Ave, Liverpool, NY

National Grid Manufacturing Productivity Program

Contact: Karen Mousaw

Manufacturing Productivity Program Project #10086

Kaizen: Digital Jetrion Press FMEA: Pharmaceutical Process

Project in conjunction with CNY TDO

Goals: Improving our productivity and cost competitiveness to support new business opportunities. Incorporation of lean manufacturing for a better utilization of manufacturing capacity and capability for different potential growth opportunities.

Value: \$3,360.00

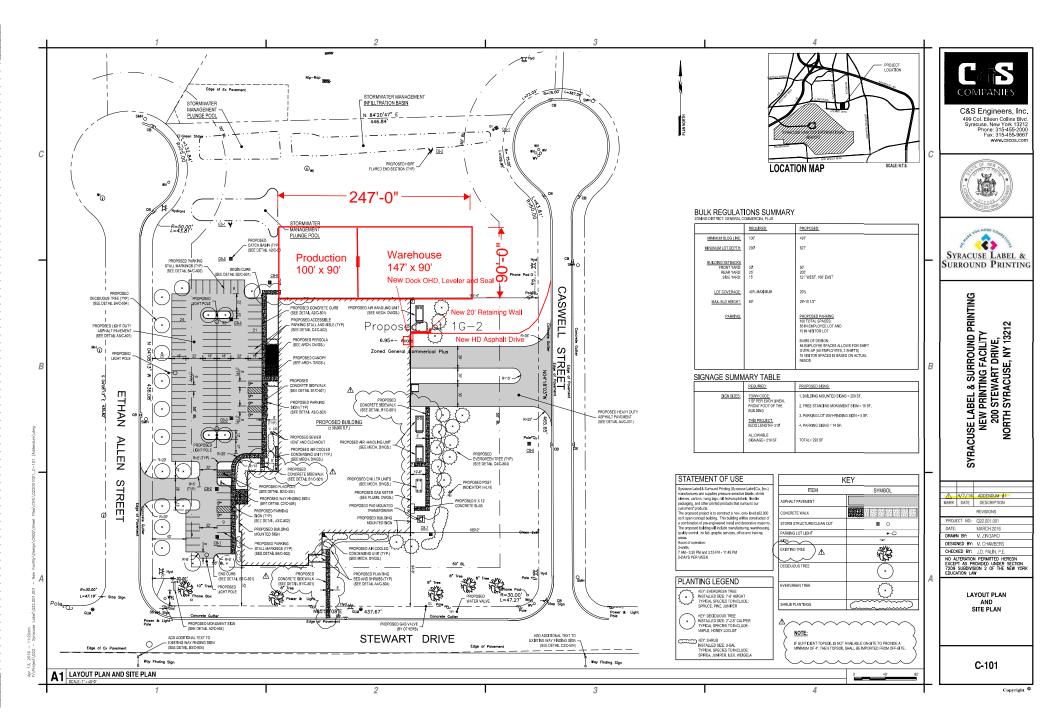
Project Status: completed Location: Luther Ave, Liverpool, NY

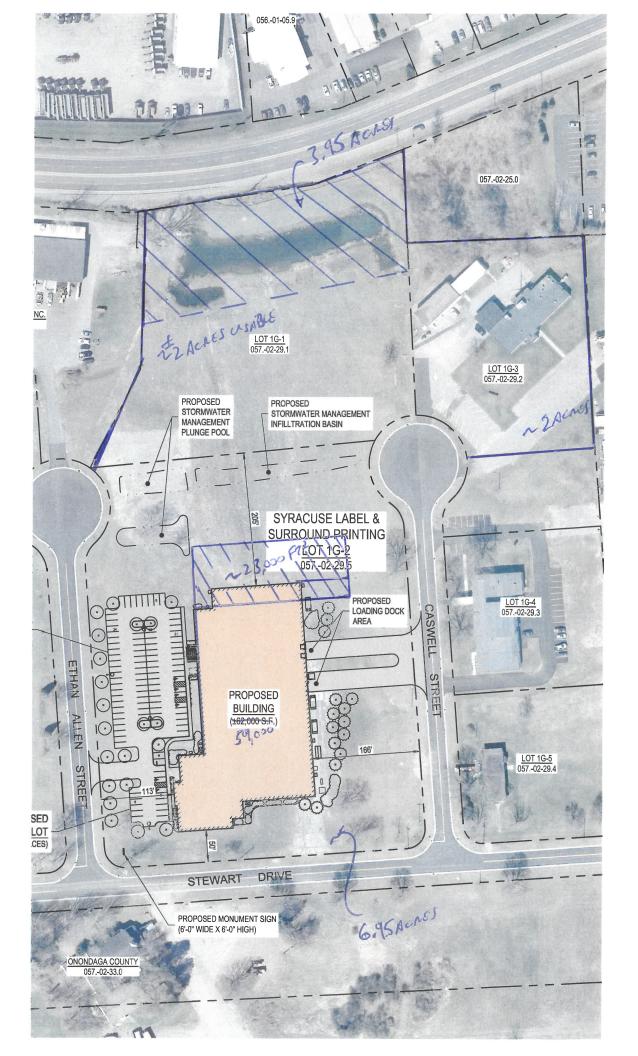
National Grid Small Business Program

Energy Conservation Program

Lighting Grant: Installation of energy efficient lighting

Value: \$23,264.00 Project Status: completed Fall of 2010 Location: Luther Ave, Liverpool, NY





Short Environmental Assessment Form Part 1 - Project Information

Instructions for Completing

Part 1 - Project Information. The applicant or project sponsor is responsible for the completion of Part 1. Responses become part of the application for approval or funding, are subject to public review, and may be subject to further verification. Complete Part 1 based on information currently available. If additional research or investigation would be needed to fully respond to any item, please answer as thoroughly as possible based on current information.

Complete all items in Part 1. You may also provide any additional information which you believe will be needed by or useful to the lead agency; attach additional pages as necessary to supplement any item.

Part 1 - Project and Sponsor Information			
rate 1 - Project and Sponsor amormation			
Nouse of Assistant David			
Name of Action or Project:			
Project Location (describe, and attach a location map):	HCILITY		
Brief Description of Proposed Action:	CUSE. NU 132	-1)-	
Brief Description of Proposed Action:			
EXPANSION OF CHERENT FACIL	ITY TOTALLING	>	
22,230 SQUARE FEET.			
			-
Name of Applicant or Sponsor:	Telephone: 7,6 (1)	1077	
SYRACUSE LABEL CO INC	Telephone: 315-412-	1031	_
Address:	E-Mail: Kalamo@e	syrisp.	<u>.co</u> pr
200 STEWART DRIVE			
City/PO:	State: Z	ip Code:	
NORTH SYRACUSE	NY	17 11 1	}
1. Does the proposed action only involve the legislative adoption of a plan, le			YES
administrative rule, or regulation?	et i i i i		www.
If Yes, attach a narrative description of the intent of the proposed action and may be affected in the municipality and proceed to Part 2. If no, continue to	me environmental resources that question 2.		
2. Does the proposed action require a permit, approval or funding from any	other governmental Agency?	NO Y	ÆS
If Yes, list agency(s) name and permit or approval:			
			4
3.a. Total acreage of the site of the proposed action?	95_acres		
b. Total acreage to be physically disturbed? c. Total acreage (project site and any contiguous properties) owned	.75 acres		
or controlled by the applicant or project sponsor?	.95 acres		
4. Check all land uses that occur on, adjoining and near the proposed action. Urban Rural (non-agriculture) Findustrial Comme	moiol Donidoutial (m. 1		
	•)	
☐Forest ☐Agriculture ☐Aquatic ☐Other (s☐Parkland	specity):		
insul * volumentis			

5. Is the proposed action,	NO	YES	N/A
a. A permitted use under the zoning regulations?			
b. Consistent with the adopted comprehensive plan?		V	
6. Is the proposed action consistent with the predominant character of the existing built or natural		NO	YES
landscape?			
7. Is the site of the proposed action located in, or does it adjoin, a state listed Critical Environmental Ar If Yes, identify:	ea?	NO	YES

8. a. Will the proposed action result in a substantial increase in traffic above present levels?		NO	YES
b. Are public transportation service(s) available at or near the site of the proposed action?			
c. Are any pedestrian accommodations or bicycle routes available on or near site of the proposed act	ion?	쿲	Ħ
9. Does the proposed action meet or exceed the state energy code requirements?		NO	YES
If the proposed action will exceed requirements, describe design features and technologies:			امل
10. Will the proposed action connect to an existing public/private water supply?		NO	YES
If No, describe method for providing potable water:			
11. Will the proposed action connect to existing wastewater utilities?		NO	YES
If No, describe method for providing wastewater treatment:			
		<u> </u>	
12. a. Does the site contain a structure that is listed on either the State or National Register of Historic Places?		NO	YES
b. Is the proposed action located in an archeological sensitive area?			
13. a. Does any portion of the site of the proposed action, or lands adjoining the proposed action, contain wetlands or other waterbodies regulated by a federal, state or local agency?	L į	NO	YES
b. Would the proposed action physically alter, or encroach into, any existing wetland or waterbody?	-		
If Yes, identify the wetland or waterbody and extent of alterations in square feet or acres:		4	
		-	
14 Identify the typical habitet types that			
14. Identify the typical habitat types that occur on, or are likely to be found on the project site. Check al Shoreline Forest Agricultural/grasslands Early mid-succession	I that aj nal	pply:	
☐ Wetland ☐ Urban ☑ Suburban			
15. Does the site of the proposed action contain any species of animal, or associated habitats, listed		NO	YES
by the State or Federal government as threatened or endangered?	Ī	M	П
16. Is the project site located in the 100 year flood plain?		NO	YES
37 YVIII 41-			
17. Will the proposed action create storm water discharge, either from point or non-point sources? If Yes,	F	NO	YES
a. Will storm water discharges flow to adjacent properties?			
b. Will storm water discharges be directed to established conveyance systems (runoff and storm drains)?		
If Yes, briefly describe:	′		
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	 1		

18. Does the proposed action include construction or other activities that result in the impoundment of	NO	YES
water or other liquids (e.g. retention pond, waste lagoon, dam)? If Yes, explain purpose and size:		
19. Has the site of the proposed action or an adjoining property been the location of an active or closed solid waste management facility?	NO	YES
If Yes, describe:		
20. Has the site of the proposed action or an adjoining property been the subject of remediation (ongoing or completed) for hazardous waste?	NO	YES
If Yes, describe:		
I AFFIRM THAT THE INFORMATION PROVIDED ABOVE IS TRUE AND ACCURATE TO THE I KNOWLEDGE	BEST O	FMY
Applicant/sponsor name: <u>SYRACUSE LABEL CO TNC</u> Date: 7125/18 Signature: Hathleen alaimo, President	····	······································



Onondaga County Vendors Reference: Application Section I-H 14% of vendor base is local suppliers Sole sourced.

VENDOR NAME	ADDRESS				Products/Services
SKYLINE DIRECT	6 DOE RUN, SUITE 106	BALDWINSVILLE	NY	13027	MRO
ABC REFRIGERATION & AIR CONDIT	6619 JOY ROAD	EAST SYRACUSE	NY	13057	Chillers
BARNHART CRANE & RIGGING CO	7200 FLY RD.	EAST SYRACUSE	NY	13057	Rigging
BATTERY POWER SYSTEMS,INC	6838 ELLICOTT DRIVE	EAST SYRACUSE	NY	13057	Battery
EAST SIDE PRINTERS	6163 EAST MALLOY ROAD	EAST SYRACUSE	NY	13057	Sales print
HUMMEL'S OFFICE PLUS	6731 COLLAMER ROAD	EAST SYRACUSE	NY	13057	Office Supplies
M.A. SALES INC	MIKE ALBANESE	EAST SYRACUSE	NY	13057	Printer: supplies
MC INTOSH BOX & PALLET CO.,INC	5846 H ERITAGE LANDING DRIVE	EAST SYRACUSE	NY	13057	Waste Pallet
MULLEN INDUSTRIAL HANDLING	6245 FLY RD.	EAST SYRACUSE	NY	13057	Warehouse
QUARTIER PRINTING & COPY	5795 BRIDGE STREET	EAST SYRACUSE	NY	13057-2920	Marketing supplies
SYRACUSE THERMAL PRODUCTS,INC.	6750 OLD COLLAMER RD.	EAST SYRACUSE	NY	13057	MRO
THOMPSON & JOHNSON EQUIP CO,IN	6926 FLY ROAD	EAST SYRACUSE	NY	13057	Warehouse
TOSHIBA BUSINESS SOLUTIONS	6800 OLD COLLAMER ROAD	EAST SYRACUSE	NY	13057	Computer
U.S. MATERIALS HANDLING CORP.	6624 JOY ROAD	EAST SYRACUSE	NY	13057	MRO
WOODCOCK & ARMANI	COMFORT SYSTEMS USA	EAST SYRACUSE	NY	13057	HVAC
BRONSTEIN CONTAINER CO.,INC	1313 RAMS GULCH ROAD	JAMESVILLE	NY	13078	Waste barrel
CHRISTIANA MILLWORK, INC.	4755 JAMESVILLE ROAD	JAMESVILLE	NY	13078	Furniture
D.F.BRANDT, INC.	8152 KIRKVILLE ROAD	KIRKVILLE	NY	13082	MRO
MIDSTATE PRINTING CORPORATION	DBA QMC	LIVERPOOL	NY	13088	Misc print
UNIFIRST CORPORATION	103 LUTHER AVE	LIVERPOOL	NY	13088	Carpets
VERITIV OPERATING COMPANY	5626 CROSSROADS PARK DR.	LIVERPOOL	NY	13088-3516	Stretch wrap
KINEQUIP INC.	7340 THOMPSON ROAD N.	N. SYRACUSE	NY	13212	Equipment Distributor
ADGRAPHICS	1035 MONTGOMERY STREET	SYRACUSE	NY	13202	Marketing
ALARM ENFORCEMENT UNIT	COUNTY OF ONONDAGA	SYRACUSE	NY	13202	Fire alarm
AMERICAN DINING CREATIONS	124 METROPOLITAN PARK DRIVE	SYRACUSE	NY	13088	Food vendor

ANOPLATE	459 PULASKI STREET	SYRACUSE	NY	13204	MRO
			NY		MRO
APPLIED AUTOMATION CONTROLS,IN	1240 WOLF STREET	SYRACUSE		13208	
ASSOCIATED INDUSTRIAL RIGGERS	PO BOX 223	SYRACUSE	NY	13206	Mover
BON-TON GLASS	448 BURNET AVENUE	SYRACUSE	NY	13203	Marketing
BRADY SYSTEMS	811 NORTH ALVORD STREET	SYRACUSE	NY	13208-2015	Scale calibration
BUDGET 1 HR. SIGN SYSTEMS	3719 NEW COURT AVE	SYRACUSE	NY	13206	Marketing
CALSOURCE,INC	1005 WEST FAYETTE STREET	SYRACUSE	NY	13204	Calibration
DISPLAYS BY RIOUX INC.	PO BOX 3008	SYRACUSE	NY	13220-3008	Marketing
EASTERN MANAGED PRINT NETWORK	1224 WEST GENESEE STREET	SYRACUSE	NY	13204	Marketing
EMPIRE STATE CONTAINER, INC.	151 Midler Park Drive	SYRACUSE	NY	13206	Cases
EXPRESS SHIPPING ROOM SUPPLY	P.O. BOX 11071	SYRACUSE	NY	13218	Shiping supplies
GARTNER EQUIPMENT COMPANY INC	302 SAND STREET	SYRACUSE	NY	13218-1199	MRO
GEDDES GLASS & METAL INC.	111 WEST END DRIVE	SYRACUSE	NY	13204	MRO
JESSELL MARKING EQUIPMENT CO	2207 Teall Avenue	SYRACUSE	NY	13206	Stamps
JOHN FLYNN DBA SYRACUSE PALLET	511 CHARLES AVE.	SYRACUSE	NY	13209	Pallets
JORDAN BOX COMPANY	P.O. BOX 1054	SYRACUSE	NY	13202	Chip board
K.J. ELECTRIC	5894 EAST MALLOY RD.	SYRACUSE	NY	13211	MRO
KLINE STEEL DIRECT	1 GENERAL MOTORS DRIVE	SYRACUSE	NY	13206	Metal soucre
MATERIAL HANDLING PRODUCTS	6601 JOY ROAD	SYRACUSE	NY	13057	Warehouse
MOHAWK GLOBAL LOGISTICS,INC	PO BOX 3065	SYRACUSE	NY	13220	Shipping
PARATORE SIGNS, INC	1551 BREWERTON ROAD	SYRACUSE	NY	13208	Marketing
PARISH MAINTENANCE SUPPLY	1015 HIAWATHA BLVD. EAST	SYRACUSE	NY	13208	Janitorial
RALPH W. EARL CO.,INC	5930 EAST MOLLOY RD	SYRACUSE	NY	13211	MRO
SCIENTIFIC TOOL COMPANY, INC.	101 ARTERIAL RD.	SYRACUSE	NY	13206	Quality verification
SIGNATURE WINDOW CLEANING SERV	DBA SIGNATURE WINDOW CLEANING	SYRACUSE	NY	13215	Building maint
SYRACUSE TIME & ALARM CO., INC	2201 BURNET AVENUE	SYRACUSE	NY	13206-2930	Alarm monitor
TRI KOLOR PRINTING	1035 MONTGOMERY ST	SYRACUSE	NY	13202	Printing
WAINWRIGHT PHOTO	PO BOX 586	SYRACUSE	NY	13209-0586	Marketing
XPEDX GRAPHIC SYSTEMS		SYRACUSE	NY	13321-4887	Graphic supplies
Platinum Pest Control	9426 Peregrin Lane	Brewerton	NY	13029	Pest Control

14% of vendor base is local suppliers

Above vendors are sole sourced