## Onondaga County Industrial Development Agency **Project Summary** 6/4/2020 **Empire Polymer Solutions, LLC** 1. Project 2. Project Number 3101-20-12a 4. School District Baldwinsville CSD 3. Location Van Buren 6. Project Type Acquisition, renovation of existing facility Village 5. Tax Parcel(s) 031.-11-01.01 70 7.Total Project Cost 7,135,210 \$ 8. Total Jobs \$ 560,000 8A. Job Retention Land 0 Site Work 618,262 8B: Job Creation 70 \$ Building 5,271,948 (Next 5 Years) Furniture & Fixtures 50,000 \$ Equipment 150,000 Equipment Subject to NYS Production Exemption \$ 150,000 Engineering/Architecture Fees \$ 135,000 Financial Charges 50,000 Legal Fees 50,000 Other Cost Benefit Analysis **Empire Polymer Solutions, LLC Project Description**

| Abatement Cost               | Fiscal Impact (\$)<br>\$2,442,999 | Project Description  |
|------------------------------|-----------------------------------|--|
| Sales Tax                    | \$570,817                         |  |
| Mortgage Tax                 | \$42,264                          |  |
| Property Tax Relief (PILOT)  | \$1,829,919                       |  |
| New Investment               | \$32,813,654                      |  |
| PILOT Payments               | \$1,048,740                       |  |
| Project Wages (10 years)     | \$21,665,320                      | This will be a post-industrial and post-consumer plastic processing plant that will eventually |
| Construction Impact          | \$725,500                         | include five basic business units to be brought on line at the old Syroco building.            |
| Employee Benefits (10 years) | \$2,166,532                       |  |
| Project Capital Investment   | \$7,135,210                       |  |
| New Sales Tax Generated      |                                   |  |
| Agency Fees                  | \$72,352                          |  |
| Agency Legal Fees            | \$17,838                          |  |
| Benefit:Cost Ratio           | 13 :1                             |  |

## Empire Polymer Solutions, LLC A) PILOTS Estimate Table Worksheet

6/4/2020

|   | for <u>15</u> years |   |        |           |
|---|---------------------|---|--------|-----------|
|   |                     |   |        |           |
| OCIDA estimate of current market value                            |                     |   | \$     | 500,000   |
|   |                     | 1 | I      |           |
| Projected investment  |                     |   | \$     | 5,271,948 |
|   |                     |   |        |           |
| OCIDA estimate of increase in value                               |                     |   | \$     | 4,925,771 |
|   |                     | 1 | 1      |           |
| OCIDA estimated value after project is completed                  |                     |   | \$     | 5,425,771 |
|   |                     |   |        |           |
| Taxes that would have been collected if the project did not occur |                     |   | <br>\$ | 292,204   |
| Scheduled PILOT payments  |                     |   | \$     | 1,340,944 |

| PILOT YEAR | Exemption % | Onondaga<br>County | ٧  | an Buren | В  | aldwinsville<br>CSD | Village | Т  | otal PILOT | Full Tax<br>syment w/o<br>PILOT | Net Exemption   |
|------------|-------------|--------------------|----|----------|----|---------------------|---------|----|------------|---------------------------------|-----------------|
| 1          | 100%        | \$<br>2,633        | \$ | 2,011    | \$ | 12,253              | \$<br>- | \$ | 16.896.82  | \$<br>183.357                   | \$<br>166,460   |
| 2          | 100%        | \$<br>2,685        | \$ | 2,052    | \$ | 12,498              | \$<br>- | \$ | 17,234.76  | \$<br>187,024                   | \$<br>169,789   |
| 3          | 100%        | \$<br>2,739        | \$ | 2,093    | \$ | 12,748              | \$<br>- | \$ | 17,579.46  | \$<br>190,764                   | \$<br>173,185   |
| 4          | 90%         | \$<br>5,546        | \$ | 4,237    | \$ | 25,812              | \$<br>- | \$ | 35,595.89  | \$<br>194,580                   | \$<br>158,984   |
| 5          | 90%         | \$<br>5,657        | \$ | 4,322    | \$ | 26,328              | \$<br>- | \$ | 36,307.81  | \$<br>198,471                   | \$<br>162,163   |
| 6          | 80%         | \$<br>8,634        | \$ | 6,596    | \$ | 40,182              | \$<br>- | \$ | 55,412.47  | \$<br>202,441                   | \$<br>147,028   |
| 7          | 80%         | \$<br>8,807        | \$ | 6,728    | \$ | 40,986              | \$<br>- | \$ | 56,520.72  | \$<br>206,489                   | \$<br>149,969   |
| 8          | 70%         | \$<br>11,962       | \$ | 9,139    | \$ | 55,671              | \$<br>- | \$ | 76,772.13  | \$<br>210,619                   | \$<br>133,847   |
| 9          | 70%         | \$<br>12,202       | \$ | 9,321    | \$ | 56,784              | \$<br>- | \$ | 78,307.58  | \$<br>214,832                   | \$<br>136,524   |
| 10         | 60%         | \$<br>15,545       | \$ | 11,876   | \$ | 72,346              | \$<br>- | \$ | 99,767.22  | \$<br>219,128                   | \$<br>119,361   |
| 11         | 50%         | \$<br>19,018       | \$ | 14,529   | \$ | 88,507              | \$<br>- | \$ | 122,053.92 | \$<br>223,511                   | \$<br>101,457   |
| 12         | 40%         | \$<br>22,624       | \$ | 17,283   | \$ | 105,286             | \$<br>- | \$ | 145,192.18 | \$<br>227,981                   | \$<br>82,789    |
| 13         | 30%         | \$<br>26,365       | \$ | 20,142   | \$ | 122,700             | \$<br>- | \$ | 169,207.15 | \$<br>232,541                   | \$<br>63,333    |
| 14         | 20%         | \$<br>30,248       | \$ | 23,108   | \$ | 140,769             | \$<br>- | \$ | 194,124.64 | \$<br>237,191                   | \$<br>43,067    |
| 15         | 10%         | \$<br>34,275       | \$ | 26,185   | \$ | 159,511             | \$<br>- | \$ | 219,971.15 | \$<br>241,935                   | \$<br>21,964    |
| TOTAL      |             | \$<br>208,943      | \$ | 159,621  | \$ | 972,380             | \$<br>- | \$ | 1,340,944  | \$<br>3,170,862                 | \$<br>1,829,919 |

| Year            |   |      |      |      |      |      |  |  |  |  |
|-----------------|---|------|------|------|------|------|--|--|--|--|
|                 | 0 | 2020 | 2021 | 2022 | 2023 | 2024 |  |  |  |  |
| Jobs            |   |      |      |      |      |      |  |  |  |  |
| Current/Actuals |   |      |      |      |      |      |  |  |  |  |
| Creation Goals  |   | 6    | 12   | 15   | 19   | 18   |  |  |  |  |
| Total           |   |      |      |      |      |      |  |  |  |  |
| Employment      |   |      |      |      |      |      |  |  |  |  |
| Goals           | 0 | 6    | 18   | 33   | 52   | 70   |  |  |  |  |