

ONONDAGA COUNTY INDUSTRIAL DEVELOPMENT AGENCY

AND

DESTINY USA REAL ESTATE, LLC

PAYMENT IN LIEU OF TAX AGREEMENT

DATED AS OF JUNE 1, 2016

TAX MAP PARCELS 16.000-002-0001

PAYMENT IN LIEU OF TAX AGREEMENT

THIS PAYMENT IN LIEU OF TAX AGREEMENT dated as of June 1, 2016 by and between **ONONDAGA COUNTY INDUSTRIAL DEVELOPMENT AGENCY**, a New York public benefit corporation, having its office at 333 W. Washington Street, Syracuse, New York 13202 (the "Agency") and **DESTINY USA REAL ESTATE, LLC**, a New York limited liability company, having an address of 4 Clinton Square, Syracuse, New York 13202 (the "Company").

WITNESSETH:

WHEREAS, Title 1 of Article 18-A of the General Municipal Law of the State of New York (as may be amended from time to time, the "Enabling Act") was duly enacted into law as Chapter 1030 of the Laws of 1969 of the State of New York; and

WHEREAS, the Enabling Act authorizes and provides for the creation of industrial development agencies for the benefit of the several counties, cities, villages and towns in the State of New York and empowers such agencies, among other things, to acquire, construct, reconstruct, lease, improve, maintain, equip and dispose of land and any buildings or other improvements, and all real and personal properties, including, but not limited to, machinery and equipment deemed necessary in connection therewith, whether or not now in existence or under construction, which shall be suitable for manufacturing, warehousing, research, commercial or industrial purposes, in order to advance the job opportunities, health, general prosperity and economic welfare of the People of the State of New York and to improve their standard of living; and

WHEREAS, the Enabling Act further authorizes each such agency to lease or sell any or all of its properties, to mortgage and pledge any or all of its properties, whether then owned or thereafter acquired, and to pledge the revenues and receipts from the lease or sale thereof; and

WHEREAS, the Agency was created, pursuant to and in accordance with the provisions of the Enabling Act, by Chapter 435 of the Laws of 1970 of the State of New York (collectively with the Enabling Act, and as may be amended from time to time, the "Act"), and is empowered under the Act to undertake the Project (as hereinafter defined); and

WHEREAS, by application to the Agency dated February 24, 2014, as amended, the Company requested the Agency's assistance in a project (the "Project") consisting of the following: (A) the acquisition of a leasehold interest in a parcel of land located at 311-371 Hiawatha Boulevard, Syracuse, New York 13204 (the "Land") and the construction and equipping of an approximately 183,000 square foot, 209 key all suites hotel to be located thereon, together with the acquisition and installation of furniture, fixtures and equipment to provide a full range of services to the business and leisure traveler visiting the City of Syracuse, County of Onondaga (collectively, the "Facility", and the Facility together with the Land, the "Project Facility"); and (B) the granting of certain "financial assistance" (within the meaning of Section 854(14) of the Act) with respect to the foregoing, including potential exemptions from certain sales tax and real property taxes (subject to entry into this Payment in Lieu of Taxes

Agreement) (this "PILOT Agreement") (collectively, the "Financial Assistance"); (C) the leaseback or sale of the Project Facility to the Company; and (D) assisting the Company in the financing of the Project Facility; and

WHEREAS, on April 12, 2016 the members of the Agency adopted a resolution (the "Inducement Resolution") whereby the Agency agreed, to undertake the Project; and

WHEREAS, prior to the adoption of the Inducement Resolution, in compliance with the provisions of Section 859-a of the Act, the Assistant Secretary to the Agency (A) caused notice of a public hearing (the "Public Hearing") of the Agency to hear all persons interested in the Project and the PILOT Agreement being contemplated by the Agency with respect to the Project to be mailed to the chief executive officer of the county and of each city, town, village and school district in which the Project is to be located, (B) caused notice of the Public Hearing to be published in *The Post-Standard*, a newspaper of general circulation available to the residents of the City of Syracuse, (C) conducted the Public Hearing at the Onondaga County Legislature's Chamber located at 401 Montgomery Street in the City of Syracuse, Onondaga County, New York and (D) prepared a report of the Public Hearing which fairly summarized the views presented at the Public Hearing and distributed same to the members of the Agency; and

WHEREAS, pursuant to Article 8 of the Environmental Conservation law, Chapter 43-B of the Consolidated Laws of New York, as amended, and the regulations adopted pursuant thereto by the Department of Environmental Conservation of the State of New York, the Agency, as the lead agency, adopted a resolution on April 12, 2016 by which the Agency determined that the Project will not have a significant impact on the environment, and therefore that an environmental impact statement is not required to be prepared with respect to the Project; and

WHEREAS, by resolution adopted by the members of the Agency on April 12, 2016, the Agency determined to grant the Financial Assistance, this PILOT Agreement, the Agent and Financial Assistance Agreement, and to enter into a Lease and Leaseback agreement (the "Lease Agreement") and certain other documents related thereto and to the Project; and

WHEREAS, pursuant to the terms of the Lease Agreement, (A) the Company agreed (1) to cause the Project to be undertaken and completed, (2) as agent of the Agency, to undertake and complete the Project, (3) to lease the Project Facility from the Agency (with an obligation to purchase the Project Facility from the Agency), and (4) to make certain rent payments to the Agency; and (B) the Agency agreed to (1) undertake the Project, (2) appoint the Company as agent of the Agency to undertake and complete the Project, and (3) lease the Facility to the Company (with an obligation to sell the Facility to the Company); and

WHEREAS, under the current provisions of the Act and Section 412-a of the Real Property Tax Law of the State of New York (as may be amended from time to time, the "Real Property Tax Law"), the Agency is required to pay no taxes upon any of the property acquired by it or under its jurisdiction or supervision or control; and

WHEREAS, pursuant to the provisions of this PILOT Agreement and Section 6.6 of the Lease Agreement, the Company has agreed to make payments in lieu of taxes with respect to the Project Facility in the amounts and in the manner set forth in this PILOT Agreement; and

WHEREAS, all things necessary to constitute this PILOT Agreement a valid and binding agreement by and between the parties hereto in accordance with the terms hereof have been done and performed, and the creation, execution and delivery of this PILOT Agreement have, in all respects, been duly authorized by the Agency and the Company;

NOW, THEREFORE, in consideration of the matters above recited, the parties hereto formally covenant, agree, and bind themselves as follows:

ARTICLE I REPRESENTATIONS AND WARRANTIES

SECTION 1.1. REPRESENTATIONS OF AND WARRANTIES BY THE COMPANY. The Company does hereby represent, warrant and covenant as follows:

(A) Power. The Company is a New York limited liability company duly organized and validly existing under the laws of the State of New York, duly authorized to do business in the State of New York, and has the power under the laws of the State of New York to enter into this PILOT Agreement and the transactions contemplated hereby and to perform and carry out all covenants and obligations on its part to be performed under and pursuant to this PILOT Agreement, and by proper action of members or managers had been duly authorized to execute, deliver and perform this PILOT Agreement.

(B) Authorization. The Company is authorized and has the power under its operating agreement, as may be amended from time to time, and the laws of the State of New York to enter into this PILOT Agreement and the transactions contemplated hereby and to perform and carry out all covenants and obligations on its part to be performed under and pursuant to this PILOT Agreement. By proper action of its members, the Company has duly authorized the execution, delivery and performance of this PILOT Agreement and the consummation of the transactions herein contemplated.

(C) Conflicts. The Company is not prohibited from entering into this PILOT Agreement and discharging and performing all covenants and obligations on its part to be performed under and pursuant to this PILOT Agreement by (and the execution, delivery and performance of this PILOT Agreement, the consummation of the transactions contemplated hereby and the fulfillment of and compliance with the provisions of this PILOT Agreement will not conflict with or violate or constitute a breach of or a default under) the terms, conditions or provisions of its operating agreement, or any other Applicable Laws or order of any court or other agency or authority of government, or any contractual limitation, restriction or outstanding indenture, deed of trust, mortgage, loan agreement, other evidence of indebtedness or any other agreement or instrument to which the Company is a party or by which the Company or any of its property is bound, and neither the Company's entering into this PILOT Agreement nor the Company's discharging and performing all covenants and obligations on its part to be performed

under and pursuant to this PILOT Agreement will be in conflict with or result in a breach of or constitute (with due notice and/or lapse of time) a default under any of the foregoing, or result in the creation or imposition of any Lien of any nature upon any of the property of the Company under the terms of any of the foregoing, other than Permitted Encumbrances, and this PILOT Agreement is the legal, valid and binding obligation of the Company enforceable in accordance with its terms, except as enforceability may be limited by applicable bankruptcy, insolvency, reorganization, moratorium and other laws relating to or affecting creditors' rights generally and by general principles of equity (regardless of whether enforcement is sought in a proceeding in equity or at law).

(D) Governmental Consents. Except for the consents the Company is required to obtain from the Agency or that are otherwise specifically set forth in this PILOT Agreement, no consent, approval or authorization of, or filing, registration or qualification with, any governmental or public authority on the part of the Company is required as a condition to the execution, delivery or performance of this PILOT Agreement by the Company or as a condition to the validity of this PILOT Agreement.

SECTION 1.2. REPRESENTATIONS OF AND WARRANTIES BY THE AGENCY. The Agency does hereby represent, warrant and covenant as follows:

(A) Power. The Agency is a public benefit corporation of the State of New York, has been duly established under the provisions of the Act, as validly existing under the provisions of the Act and has the power under the laws of the State of New York to enter into this PILOT Agreement and to carry out the transactions contemplated hereby and to perform and carry out all covenants and obligations on its part to be performed under and pursuant to this PILOT Agreement hereunder.

(B) Authorization. The Agency is authorized and has the corporate power under the Act, its by-laws and the laws of the State of New York to enter into this PILOT Agreement and the transactions contemplated hereby and to perform and carry out all of the covenants and obligations on its part to be performed under and pursuant to this PILOT Agreement. By proper corporate action on the part of its members, the Agency has duly authorized the execution, delivery and performance of this PILOT Agreement and the consummation of the transactions herein contemplated.

(C) Conflicts. The Agency is not prohibited from entering into this PILOT Agreement and discharging and performing all covenants and obligations on its part to be performed under and pursuant to this PILOT Agreement by the terms, conditions or provisions of any order, judgment, decree, law, ordinance, rule or regulation of any court or other agency or authority of government, or any agreement or instrument to which the Agency is a party or by which the Agency is bound.

ARTICLE II COVENANTS AND AGREEMENTS

SECTION 2.1. TAX-EXEMPT STATUS OF THE PROJECT FACILITY.

(A) Assessment of the Project Facility. Pursuant to Section 874 of the Act and Section 412-a of the Real Property Tax Law, the parties hereto understand that, upon acquisition of a leasehold interest in the Project Facility by the Agency and the filing by the Agency of a New York State Board of Real Property Services Form RP-412-a (a "Real Property Tax Exemption Form") with respect to the Project Facility, and for so long thereafter as the Agency shall own a leasehold interest in the Project Facility, the Project Facility shall be assessed by the various taxing entities having jurisdiction over the Project Facility, including, without limitation, any county, city, school district, town, village or other political unit or units wherein the Project Facility is located (the aforementioned "Affected Taxing Jurisdictions") as exempt upon the assessment rolls of the respective Affected Taxing Jurisdictions prepared subsequent to the acquisition by the Agency of the Project Facility and the filing of the Real Property Tax Exemption Forms. The Company shall take such action as may be necessary to ensure that the Project Facility shall be assessed as exempt upon the assessment rolls of the respective Affected Taxing Jurisdictions prepared subsequent to such acquisition by the Agency, including, if required under Section 412-a of the Real Property Tax Law, cooperating with the Agency in the Agency's filing of additional Real Property Tax Exemption Forms in tax years following the tax year in which the Agency acquired a leasehold interest in the Project Facility with the appropriate officer or officers of each respective Affected Taxing Jurisdiction responsible for assessing properties on behalf of each such Affected Taxing Jurisdiction (each such officer being hereinafter referred to as an "Assessor"). For so long thereafter as the Agency shall hold a leasehold interest in the Project Facility, the Company shall take such further action as may be reasonably necessary or required under Applicable Laws to maintain such exempt assessment with respect to each Affected Taxing Jurisdiction. The parties hereto understand that the Project Facility shall not be entitled to such tax-exempt status on the tax rolls of any Affected Taxing Jurisdiction until the first tax year of such Affected Taxing Jurisdiction following the tax status date of such Affected Taxing Jurisdiction occurring subsequent to the date upon which the Agency becomes the holder of a leasehold interest in the Project Facility and the Real Property Tax Exemption Forms are filed. Pursuant to the provisions of the Lease Agreement, the Company will be required to pay all taxes and assessments lawfully levied and/or assessed against the Project Facility, including taxes and assessments levied for the current tax year and all subsequent tax years until the Project Facility shall be entitled to exempt status on the tax rolls of the respective Affected Taxing Jurisdictions. The Agency will cooperate with the Company to obtain and preserve the tax-exempt status of the Project Facility.

(B) Special Assessments. The parties hereto understand that the tax exemption extended to the Agency by Section 874 of the Act and Section 412-a of the Real Property Tax Law does not entitle the Agency to exemption from special assessments and special ad valorem levies. Pursuant to the Lease Agreement, the Company will be required to pay all special assessments and special ad valorem levies lawfully levied and/or assessed against the Project Facility.

SECTION 2.2. PAYMENTS IN LIEU OF TAXES.

(A) Agreement to Make Payments. The Company agrees that it shall make annual payments in lieu of property taxes, in the amounts hereinafter provided and as described below in this Section 2.2, to the Agency pursuant to the provisions hereof (the "Total PILOT Payment"). The Total PILOT Payment due hereunder shall be paid by the Company to the Agency for distribution to the appropriate Affected Taxing Jurisdictions entitled to same pursuant to the provisions hereof (the "ATJ Distribution"). For the avoidance of doubt, after the Effective Date (as hereinafter defined), the Company shall make payments in lieu of real estate taxes in accordance with the following:

(i) Payments Prior to the January 1, 2018 Taxable Status Date. After the Effective Date and until the provisions of Sections 2.2(A)(ii) and 2.2(C) become effective, the Company shall pay, as payments in lieu of taxes and assessments, one hundred percent (100%) of the taxes and assessments that would be levied upon the Project Facility by the respective Affected Taxing Jurisdictions if the Project Facility were owned by the Company (exclusive of the Agency's interest therein).

(ii) Payments After the January 1, 2018 Taxable Status Date. Commencing, with the tax year beginning on the January 1, 2018 taxable status date, the Company shall pay, as payments in lieu of taxes and assessments, the amounts set forth in Section 2.2(C).

(B) Amount of Payments in Lieu of Taxes. The Total PILOT Payment to be paid beginning on the January 1, 2018 taxable status date by the Company to the Agency annually pursuant to the terms of this PILOT Agreement has been agreed upon by the parties hereto, as well as the Affected Taxing Jurisdictions, and shall be as follows:

<u>Tax Year Commencing during Fiscal Year which begins after Assessed as Exempt</u>	<u>Total PILOT Payment</u>
2018	\$2,357,362

(C) ATJ Distribution. The amount to be distributed to the Affected Taxing Jurisdictions beginning with the tax year beginning on the January 1, 2018 taxable status date pursuant to the terms of this PILOT Agreement is as follows:

Year	School	City	County	Total
1	\$49,937	\$26,664	\$34,827	\$111,429
2	\$50,436	\$26,931	\$35,176	\$112,543
3	\$50,941	\$27,200	\$35,527	\$113,669
4	\$51,450	\$27,472	\$35,883	\$114,805
5	\$51,965	\$27,747	\$36,241	\$115,953
6	\$52,484	\$28,025	\$36,604	\$117,113
7	\$53,009	\$28,305	\$36,970	\$118,284
8	\$53,539	\$28,588	\$37,340	\$119,467
9	\$94,737	\$50,586	\$66,072	\$211,394
10	\$137,566	\$73,455	\$95,942	\$306,962
11	\$182,076	\$97,221	\$126,984	\$406,281
12	\$228,316	\$121,912	\$159,233	\$509,462
TOTAL	\$1,056,456	\$564,107	\$736,798	\$2,357,362

(D) Valuation of Additional Facilities. The value of each Additional Facility (as hereinafter defined), for purposes of determining payments in lieu of taxes due under Section 2.2(C) hereof shall be determined by the Assessors from time to time. The parties hereto agree that the Assessors shall (a) appraise each Additional Facility in the same manner as other similar properties in the general area of the Project Facility, and (b) place a value for assessment purpose (hereinafter referred to as the "Additional Assessed Value") upon each Additional Facility, equalized if necessary by using the appropriate equalization rates as apply in the assessment and levy for real property taxes located within the Affected Taxing Jurisdictions. The Company shall be entitled to written notice of the initial establishment of such Additional Assessed Value and of any change in such Additional Assessed Value.

(E) Additional Amounts in Lieu of Taxes. Commencing on the first tax year following the date on which any structural addition shall be made to the Project Facility or any portion thereof or any additional building or other structure shall be constructed on the Land (each such structural addition, additional building or other structure being hereinafter referred to as an "Additional Facility") the Company agrees to make additional annual payments in lieu of property taxes (such additional payments will only be generated for improvements made after completion of the acquisition, construction and equipping of the Project Facility and are hereinafter collectively referred to as "Additional Payments") to the Agency with respect to each such Additional Facility, such Additional Payments to be computed separately for each Affected Taxing Jurisdiction and tax parcel as follows:

(1) Determine the amount of general taxes and general assessments (hereinafter referred to as the "Normal Tax") upon each Additional Facility which would be payable to each Affected Taxing Jurisdiction if such Additional Facility was owned by the Company (exclusive of the Agency's interest therein) as follows: (a) multiply the Additional Assessed Value of each such Additional Facility determined pursuant to subsection (D) of this Section 2.2 by (b) the tax rate or rates of such Affected Taxing Jurisdiction that would be

applicable to each such Additional Facility if such Additional Facility was owned by the Company (exclusive of the Agency's interest therein).

(2) In each tax year during the term of this PILOT Agreement, commencing in the fiscal tax year when such Additional Facility would first appear on the assessment roll of any Affected Taxing Jurisdiction, the amount payable by the Company to the Agency on behalf of each Affected Taxing Jurisdiction as a payment in lieu of property tax with respect to such Additional Facility pursuant to this PILOT Agreement shall be an amount equal to the applicable percentage of the Normal Tax due each Affected Taxing Jurisdiction with respect to such Additional Facility for such tax year determined under Section 2.2(B) and as shown in the following table:

<u>Tax Year Commencing during Fiscal Year when Additional Facility would First Appear on Assessment Roll</u>	<u>Percentage of Normal Tax</u>
1	50%
2	55%
3	60%
4	65%
5	70%
6	75%
7	80%
8	85%
9	90%
10	95%
11 and thereafter	100%

If the Company and the Agency desire, the Agency and the Company may enter into a separate written agreement regarding payments in lieu of property taxes with respect to such Additional Facility as provided in Section 5.5, in which case the provisions of such separate written agreement shall control.

(F) Statements. Pursuant to Section 858(15) of the Act, the Agency shall provide each Affected Taxing Jurisdiction a copy of this PILOT Agreement within fifteen (15) days of the execution and delivery hereof, together with a request that a copy hereof be given to the appropriate officer or officers of the respective Affected Taxing Jurisdiction responsible for preparing the tax rolls for said Tax Entities.

(G) Time of Payments. The Company agrees to pay the amounts due hereunder to the Agency within the period that each Affected Taxing Jurisdiction allows payment of taxes levied in such fiscal year without penalty. The Agency shall thereafter distribute the amounts so paid to the various Affected Taxing Jurisdictions entitled to same. The Company shall be entitled to receive receipts for all such payments.

(H) Method of Payment. All payments by the Company hereunder shall be paid to the Agency in lawful money of the United States of America.

(I) Challenge of Assessments.

(1) The Company shall not challenge the Assessed Value of the Project Facility so long as this PILOT Agreement is in effect. However, the Company shall have all of the rights and remedies of a taxpayer with respect to any tax, service charge, special benefit, ad valorem levy, assessment, or special assessment or service charge in lieu of which the Company is obligated to make a payment pursuant to this PILOT Agreement, as if and to the same extent as if the Company were the owner of the Project Facility exclusive of the Agency's interest therein.

(2) With regards to the Project Facility and any Additional Facility, the Company shall have all of the rights and remedies of a taxpayer as if and to the same extent as if the Company were the owner of the Additional Facility exclusive of the Agency's interest therein, with respect to any proposed Additional Assessed Value and likewise shall be entitled to protest before and be heard by the appropriate Assessors or Board of Assessment Review, and shall be entitled to take any and all appropriate appeals or initiate any proceedings to review the validity or amount of any Additional Assessed Value or the validity or amount of any tax equivalent provided for in this PILOT Agreement.

SECTION 2.3. CREDIT FOR TAXES PAID.

(A) Amount of Credit. The parties hereto acknowledge and agree that the obligation of the Company to make the payments provided in Section 2.2 of this PILOT Agreement shall be in addition to any and all other taxes and governmental charges of any kind whatsoever which the Company may be required to pay under the Lease Agreement. It is understood and agreed, however, that, should the Company pay in any fiscal tax year to the Agency any amounts in the nature of general property taxes, general assessments, service charges or other governmental charges of a similar nature levied and/or assessed upon the Project Facility or the interest therein of the Company or the occupancy thereof by the Company (but not including, by way of example, (1) sales and use taxes, (2) special assessments, special ad valorem levies or governmental charges in the nature of utility charges, including but not limited to water, solid waste, sewage treatment or sewer or other rents, rates or charges, and (3) payments required under 2.2(A)(i) hereof, then the Company's obligation to make payments in lieu of property taxes attributed to such fiscal tax year to the Agency hereunder shall be reduced by the amounts which the Company shall have so paid to the Agency in such fiscal tax year, but there shall be no cumulative or retroactive credit as to any payment in lieu of property taxes due to the Agency in any other fiscal tax year. For the avoidance of doubt, the Company shall not be entitled to any credits for the payments made pursuant to Section 2.2(A)(i) hereof.

(B) Method of Claiming Credits. If the Company desires to claim a credit against any particular payment in lieu of tax due hereunder, the Company shall give the governing body of the Affected Taxing Jurisdiction and the Agency prior written notice of its intention to claim any credit pursuant to the provision of this Section 2.3, said notice to be given by the Company at least thirty (30) days prior to the date on which such payment in lieu of tax is due pursuant to the

provisions of Section 2.2 hereof. In the event that the governing body of the appropriate Affected Taxing Jurisdiction desires to contest the Company's right to claim such credit, then said governing body, the Agency and the Company shall each select an arbitrator in accordance with the rules of the American Arbitration Association, which arbitrators shall, at the sole cost and expense of the Company, determine whether the Company is entitled to claim any credit pursuant to the provisions of this Section 2.3 and, if so, the amount of the credit to which the Company is entitled. It is understood that the arbitrators are empowered to confirm the amount of the credit claimed by the Company or to determine a lower or higher credit. After the decision of the arbitrators is rendered, the payment in lieu of taxes due, if any, shall, to the extent due and owing, be due and payable and shall be paid by the Company within thirty (30) days of said decision. In that event, the Company shall be entitled to receive a credit, the credit shall be applied against the next ensuing payments-in-lieu-of-taxes to be paid pursuant to this PILOT Agreement, as and when collected by the Agency or the Affected Taxing Jurisdictions as defined in Section 854 of the General Municipal Law, as amended (as the case may be), in an amount equal to any refund that the Company would be entitled to receive; provided, however, that the Agency shall have no obligation to provide a credit against any payments-in-lieu-of-taxes or assessments which it has remitted to any of the respective Affected Taxing Jurisdictions before the date the Agency receives written notice from the Company that it seeks a credit. If the Company receives a reduction in assessment in the last year of the Lease Agreement after it has made its final payments-in-lieu-of-taxes, the Company acknowledges that it shall look solely to the Affected Taxing Jurisdictions for repayment or for a credit against the first payment(s) of taxes on the Project Facility which will be due after the Project Facility is returned to the tax rolls. The Agency, at the sole cost and expense of the Company, shall cooperate with the Company in its efforts to obtain any such credits.

SECTION 2.4. LATE PAYMENTS.

(A) First Month. Pursuant to Section 874(5) of the Act, if the Company shall fail to make any payment required by this PILOT Agreement within five (5) Business Days of when due, the Company shall pay the same, together with a late payment penalty equal to five percent (5%) of the amount due.

(B) Thereafter. If the Company shall fail to make any payment required by this PILOT Agreement within five (5) Business Days of when due and such delinquency shall continue beyond the first month, the Company's obligation to make the payment so in default shall continue as an obligation of the Company to the Affected Taxing Jurisdiction until such payment in default shall have been made in full, and the Company shall pay the same to the Affected Taxing Jurisdiction together with (1) a late payment penalty of one percent (1%) per month for each month, or part thereof, that the payment due hereunder is delinquent beyond the first month, plus (2) interest thereon, to the extent permitted by law, at the greater of (a) one percent (1%) per month, or (b) the rate per annum which would be payable if such amount were delinquent taxes, until so paid in full.

SECTION 2.5. RECAPTURE. In the event that (A) the Project Facility is sold, transferred, conveyed or otherwise disposed of (other than as permitted under the Lease Agreement) or

closed, or (B) the number of jobs at the Project Facility is reduced below 75% of the employment projections provided by the Company to the Agency as part of its application, and, in the opinion of the Agency, no substantial future economic benefit is likely to accrue to the community, (each, a "Recapture Event"), the Company shall pay to the Agency, based on the formula set forth below, a portion of the Aggregate Tax Savings which the Company realized as a result of the Agency undertaking the Project. For purposes of this Section, "Aggregate Tax Savings" shall mean the amount by which the real property taxes which the Company would have paid if the Project Facility were owned by the Company and not deemed owned by or under the jurisdiction or control or supervision of the Agency exceeds the payments in lieu of taxes actually paid by the Company. Notwithstanding anything to the contrary herein, the term "Recapture Event" shall not include reductions in employment that are the result of condemnation, damage or destruction of the Project Facility that the Company elects not to repair and replace in accordance with the Lease Agreement, or reductions in employment resulting from events of Force Majeure.

Percentage of Aggregate
Date of Recapture Event

Tax Savings Recaptured

Within two years of the Certificate of Occupancy (the "CO")	100%
Within 3 years of the CO	80%
Within 4 years of the CO	60%
Within 5 years of the CO	40%
Within 6 years of the CO	30%
Within 7 years of the CO	20%
Within 8 years of the CO	10%
8 years or more	0%

ARTICLE III LIMITED OBLIGATION

SECTION 3.1. NO RECOURSE; LIMITED OBLIGATION OF THE AGENCY.

(A) No Recourse. All obligations, covenants, and agreements of the Agency contained in this PILOT Agreement shall be deemed to be the obligations, covenants and agreements of the Agency and not of any member, officer, agent (other than the Company), servant or employee of the Agency in his individual capacity, and no recourse under or upon any obligation, covenant or agreement contained in this PILOT Agreement, or otherwise based upon or in respect of this PILOT Agreement, or for any claim based thereon or otherwise in respect thereof, shall be had against any past, present or future member, officer, agent (other than the Company), servant or employee, as such, of the Agency or any successor public benefit corporation or political subdivision or any person executing this PILOT Agreement on behalf of the Agency, either directly or through the Agency or any successor public benefit corporation or political subdivision or any person so executing this PILOT Agreement, it being expressly understood that this PILOT Agreement is a corporate obligation, and that no such personal liability whatever shall attach to, or is or shall be incurred by, any such member, officer, agent (other than the Company), servant or employee of the Agency or of any successor public benefit corporation or

political subdivision or any person so executing this PILOT Agreement under or by reason of the obligations, covenants or agreements contained in this PILOT Agreement or implied therefrom; and that any and all such personal liability of, and any and all such rights and claims against, every such member, officer, agent (other than the Company), servant or employee under or by reason of the obligations, covenants or agreements contained in this PILOT Agreement or implied therefrom are, to the extent permitted by law, expressly waived and released as a condition of, and as a consideration for, the execution of this PILOT Agreement by the Agency.

(B) Limited Obligation. The obligations, covenants and agreements of the Agency contained herein shall not constitute or give rise to an obligation of the State of New York or Onondaga County, New York, and neither the State of New York nor Onondaga County, New York shall be liable thereon and, further, such obligations, covenants and agreements shall not constitute or give rise to a general obligation of the Agency, but rather shall constitute limited obligations of the Agency payable solely from the revenues of the Agency derived and to be derived from the leaseback, sale or other disposition of the Project Facility (except for revenues derived by the Agency with respect to the Unassigned Rights).

(C) Further Limitation. Other than as expressly provided in this PILOT Agreement, the Agency shall not be obligated to take any action pursuant to any provision hereof unless (1) the Agency shall have been requested to do so in writing by the Company, and (2) if compliance with such request is reasonably expected to result in the incurrence by the Agency (or any of its members, officers, agents, servants or employees) of any liability, fees, expenses or other costs, the Agency shall have received from the Company security or indemnity and an agreement from the Company to defend and hold harmless the Agency satisfactory to the Agency for protection against all such liability, however remote, and for the reimbursement of all such fees, expenses and other costs.

SECTION 3.2. ASSIGNMENT.

(A) The Company may not assign its right, title, interest and obligations in, to and under this PILOT Agreement without the prior written consent of the Agency (such consent to be requested by the Company of the Agency in the form prescribed by the Agency, and such consent of the Agency to take into consideration the Agency's policies as in effect from time to time and to be reviewed by the Agency consistent with the Agency's policies of general applicability established by the Agency consistently applied), and any such assignment without such prior written consent shall be deemed null and void.

SECTION 3.3. SALE OR LEASE OF THE PROJECT FACILITY. The Company may not sell, lease, transfer, convey or otherwise dispose of the Project Facility or any part thereof except as permitted under the Lease Agreement.

ARTICLE IV EVENTS OF DEFAULT

SECTION 4.1. EVENTS OF DEFAULT. Any one or more of the following events shall constitute an event of default under this PILOT Agreement, and the term "Event of Default" shall mean, any one or more of the following events:

(A) Failure of the Company to pay any amount due and payable by the Company pursuant to this PILOT Agreement and continuance of said failure for a period of fifteen (15) days after written notice to the Company stating that such payment is due and payable;

(B) Other than as expressly provided in this Section 4.1, failure of the Company to observe and perform any other covenant, condition or agreement on its part to be observed and performed hereunder (other than as referred to in paragraph (A) above) and the continuance of such failure for a period of thirty (30) days after written notice to the Company specifying the nature of such failure and requesting that it be remedied; provided that if such default cannot reasonably be cured within such thirty (30) day period and if the Company shall have commenced action to cure the breach of covenant, condition or agreement within said thirty (30) day period and thereafter diligently, continuously and expeditiously proceeds to cure the same, such thirty (30) day period shall be extended for so long as the Company shall require in the exercise of due diligence to cure such default, it being expressly agreed that no such extension shall be for a period in excess of ninety (90) days in the aggregate from the date of default; or

(C) Any warranty, representation or other statement by or on behalf of the Company contained in this PILOT Agreement shall prove to have been false or incorrect in any material respect on the date when made; provided, however, if such default is of a nature that is curable, it shall not be an Event of Default hereunder if the Company cures such default within thirty (30) days after the Company receives written notice from the Agency of such default, or, if such default cannot reasonably be cured within such thirty (30) day period and, the Company prosecutes to cure the same diligently, continuously and expeditiously, such thirty (30) day period shall be extended for so long as the Company shall require in the exercise of due diligence to cure such default, it being expressly agreed that no such extension shall be for a period in excess of ninety (90) days in the aggregate from the date of default.

SECTION 4.2. REMEDIES ON DEFAULT.

(A) General. Whenever any Event of Default shall have occurred with respect to this PILOT Agreement, the Agency (or if such Event of Default concerns a payment required to be made hereunder to any Affected Taxing Jurisdiction, then with respect to such Event of Default such Affected Taxing Jurisdiction) may take whatever action at law or in equity as may appear necessary or desirable to collect the amount then in default or to enforce the performance and observance of the obligations, agreements and covenants of the Company under this PILOT Agreement.

(B) Cross-Default. In addition, an Event of Default hereunder shall constitute an event of default under Article X of the Lease Agreement. Upon the occurrence of an Event of Default

hereunder resulting from a failure of the Company to make any payment as required and when due hereunder, the Agency shall have, as a remedy therefor under the Lease Agreement, among other remedies, the right to terminate the Lease Agreement and convey the Project Facility to the Company, thus subjecting the Project Facility to full taxation pursuant to Section 520 of the Real Property Tax Law.

(C) Separate Suits. Each such Event of Default shall give rise to a separate cause of action hereunder and separate suits may be brought hereunder as each cause of action arises.

(D) Venue. The Company irrevocably agrees that any suit, action or other legal proceeding arising out of this PILOT Agreement may be brought in the courts of record of the State of New York, consents to the jurisdiction of each such court in any such suit, action or proceeding, and waives any objection which it may have to the laying of the venue of any such suit, action or proceeding in any of such courts.

(E) Notwithstanding any provisions in this PILOT Agreement to the contrary, upon the occurrence of an Event of Default hereunder, the Agency will not exercise any right to terminate this PILOT Agreement without affording to the Bank, a period of time to remedy any such default by the Company equal to the curative period afforded to the Company under this PILOT Agreement with respect to such default. The Agency shall accept such performance on the part of the Bank as though the same had been done or performed by the Company.

SECTION 4.3. PAYMENT OF ATTORNEYS' FEES AND EXPENSES. Pursuant to Section 874(6) of the Act, if the Company should default in performing any of its obligations, covenants or agreements under this PILOT Agreement and the Agency or any Affected Taxing Jurisdiction should employ attorneys or incur other expenses for the collection of any amounts payable hereunder or for the enforcement of performance or observance of any obligation, covenant or agreement on the part of the Company herein contained, the Company agrees that it will, within five (5) Business Days following a demand therefor, pay to the Agency or such Affected Taxing Jurisdiction, as the case may be, not only the amounts adjudicated due hereunder, together with the late payment penalty and interest due thereon, but also the reasonable fees and disbursements of such attorneys and all other reasonable expenses, costs and disbursements so incurred, whether or not an action is commenced.

SECTION 4.4. REMEDIES; WAIVER AND NOTICE.

(A) No Remedy Exclusive. No remedy herein conferred upon or reserved to the Agency or any Affected Taxing Jurisdiction is intended to be exclusive of any other available remedy or remedies, but each and every such remedy shall be cumulative and shall be in addition to every other remedy given under this PILOT Agreement or now or hereafter existing at law or in equity or by statute.

(B) Delay. No delay or omission in exercising any right or power accruing upon the occurrence of any Event of Default hereunder shall impair any such right or power or shall be construed to be a waiver thereof, but any such right or power may be exercised from time to time and as often as may be deemed expedient.

(C) Notice Not Required. In order to entitle the Agency or any Affected Taxing Jurisdiction to exercise any remedy reserved to it in this PILOT Agreement, it shall not be necessary to give any notice, other than such notice as may be expressly required in this PILOT Agreement.

(D) No Waiver. In the event any provision contained in this PILOT Agreement should be breached by any party and thereafter duly waived by the other party so empowered to act, such waiver shall be limited to the particular breach so waived and shall not be deemed to be a waiver of any other breach hereunder. No waiver, amendment, release or modification of this PILOT Agreement shall be established by conduct, custom or course of dealing.

ARTICLE V MISCELLANEOUS

SECTION 5.1. TERM. This PILOT Agreement shall become effective and the obligations of the Company shall arise absolutely and unconditionally upon the approval of this PILOT Agreement by resolution of the Agency and the execution and delivery of this PILOT Agreement by the Company and the Agency (the "Effective Date"). Unless otherwise provided by amendment hereof and subject to the provisions of Section 5.4 below, this PILOT Agreement shall continue to remain in effect as to any particular tax parcel incorporated in the Project Facility until the earlier to occur of (1) February 28, 2030, or (2) the date on which the tax parcel is reconveyed by the Agency to the Company pursuant to the Lease Agreement.

SECTION 5.2. FORM OF PAYMENTS. The amounts payable under this PILOT Agreement shall be payable in such coin and currency of the United States of America as at the time of payment shall be legal tender for the payment of public and private debts.

SECTION 5.3. COMPANY ACTS. Where the Company is required to do or accomplish any act or thing hereunder, the Company may cause the same to be done or accomplished with the same force and effect as if done or accomplished by the Company.

SECTION 5.4. AMENDMENTS. This PILOT Agreement may not be effectively amended, changed, modified, altered or terminated except by an instrument in writing executed by the parties hereto.

SECTION 5.5. RELEASE. The parties to this PILOT Agreement acknowledge and agree that portions of the Project Facility may be released from the terms and conditions of this PILOT Agreement upon the request of the Company, at such time that the real property tax benefit provided herein has expired, or at such earlier time as may be permitted under the terms of the Lease Agreement. Additionally, at the request of the Company, the Agency and the Company shall enter into a separate payment in lieu of tax agreement for a tax parcel and thereupon such tax parcel shall be released from the terms and conditions of this PILOT Agreement.

SECTION 5.6. NOTICES.

(A) General. All notices, certificates or other communications hereunder shall be in writing and may be personally served, telecopied or sent by courier service or United States mail and shall be sufficiently given and shall be deemed given when (1) sent to the applicable address stated below by United States registered or certified mail, postage prepaid, return receipt requested, or by such other means of nationally recognized overnight delivery service as shall provide the sender with documentary evidence of such delivery, or (2) delivery is refused by the addressee, as evidenced by the affidavit of the person who attempt to effect such delivery.

(B) Notices Given by Taxing Entities. Notwithstanding the foregoing, notices of assessment or reassessment of the Project Facility and other notices given by an Affected Taxing Jurisdiction under Article II hereof shall be sufficiently given and shall be deemed given by the Affected Taxing Jurisdiction in the same manner in which similar notices are given to owners of taxable properties by such Affected Taxing Jurisdiction.

(C) Addresses. The addresses to which notices, certificates and other communications hereunder shall be delivered are as follows:

IF TO THE AGENCY:

Onondaga County Industrial Development Agency
333 West Washington Street, Room 130
Syracuse, New York 13202
Attention: Julie Cerio, Executive Director

WITH A COPY TO:

Nixon Peabody LLP
1300 Clinton Square
Rochester, New York 14604
Attention: Barry Carrigan, Esq.

IF TO THE COMPANY:

Destiny USA Real Estate, LLC
4 Clinton Square
Syracuse, New York
Attention: David M. Aitken

WITH A COPY TO:

Costello, Cooney & Fearon, PLLC
Bridgewater Place
500 Plum Street, Suite 300
Syracuse, New York 13204
Attention: Robert J. Smith, Esq.

(D) Copies. A copy of any notice given hereunder by the Company which affects in any way an Affected Taxing Jurisdiction, shall also be given to the chief executive officer of such Affected Taxing Jurisdiction and also to the Bank.

(E) Change of Address. The Agency, the Company or any Affected Taxing Jurisdiction may, by notice given hereunder, designate any further or different address to which subsequent notices, certificates or other communications to them shall be sent.

SECTION 5.7. BINDING EFFECT. This PILOT Agreement shall inure to the benefit of, and shall be binding upon, the Agency, the Company and their respective successors and assigns. The provisions of this PILOT Agreement are intended to be for the benefit of the Company, the Agency and the respective Affected Taxing Jurisdictions.

SECTION 5.8. SEVERABILITY. If any article, section, subdivision, paragraph, sentence, clause, phrase, provision or portion of this PILOT Agreement (excluding Section 2.2) shall for any reason be held or adjudged to be invalid or illegal or unenforceable by any court of competent jurisdiction, such article, section, subdivision, paragraph, sentence, clause, phrase, provision or portion so adjudged invalid, illegal or unenforceable shall be deemed separate, distinct and independent and the remainder of this PILOT Agreement shall be and remain in full force and effect and shall not be invalidated or rendered illegal or unenforceable or otherwise affected by such holding or adjudication.

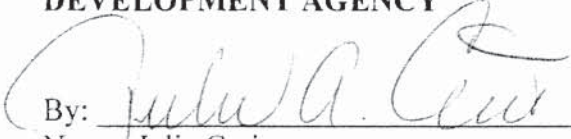
SECTION 5.9. COUNTERPARTS. This PILOT Agreement may be simultaneously executed in several counterparts, each of which shall be an original and all of which shall constitute but one and the same instrument.

SECTION 5.10. APPLICABLE LAW. This PILOT Agreement shall be governed by and construed in accordance with the laws of the State of New York.


SECTION 5.11. DEFINED TERMS. The defined terms used in this PILOT Agreement (as indicated by the first letter of each word in the term being capitalized) shall, unless the context clearly requires otherwise, have the meanings specified in this PILOT Agreement or, in the event no meaning shall be specified herein, such terms shall have the meanings specified in the Lease Agreement, as the same may be amended from time to time.

IN WITNESS WHEREOF, the Agency and the Company have caused this PILOT Agreement to be executed in their respective names by duly authorized officers thereof, all being done as of the date first above written.

**ONONDAGA COUNTY INDUSTRIAL
DEVELOPMENT AGENCY**


By: 
Name: Julie Cerio
Title: Executive Director

DESTINY USA REAL ESTATE, LLC

By: 
Name: Michael A. Mammolito
Title: Vice President

STATE OF NEW YORK)
) ss.:
COUNTY OF ONONDAGA)

On the 14 day of June in the year 2016, before me, the undersigned, personally appeared **JULIE CERIO**, personally known to me or proved to me on the basis of satisfactory evidence to be the individual whose name is subscribed to the within instrument and acknowledges to be that she executed the same in her capacity, and that by her signature on the instrument, the individual or the person upon behalf of which the individual acted, executed the instrument.


Notary Public
ISABELLE HARRIS
NOTARY PUBLIC - STATE OF NEW YORK
NO. 01HA6188731
QUALIFIED IN ONONDAGA COUNTY
COMMISSION EXPIRES JUNE 9, 2018

STATE OF NEW YORK)
) ss.:
COUNTY OF ONONDAGA)

On the 21st day of June in the year 2016, before me, the undersigned, personally appeared **MICHAEL A. MAMMOLITO**, personally known to me or proved to me on the basis of satisfactory evidence to be the individual whose name is subscribed to the within instrument and acknowledges to be that he/she executed the same in his/her capacity, and that by his/her signature on the instrument, the individual or the person upon behalf of which the individual acted, executed the instrument.


Notary Public

EXHIBIT A

Property Description

UPDATED LEGAL DESCRIPTION

All that certain tract, piece or parcel of land, situate in the City of Syracuse, County of Onondaga, State of New York, lying generally Northeasterly of Solar Street and generally Southeasterly of Old Hiawatha Boulevard being a portion of Salt Marsh Lots 27, 28 ½ and 28 of the Onondaga Salt Springs Reservation, and being more particularly bounded and described as follows:

Beginning at a point in the Northeasterly street boundary of Solar Street at its point of intersection with the division line between the lands now or formerly of Destiny USA Land Company LLC, as described in Book 5243 of Deeds at Page 376 on the Northwest and lands now or formerly of Destiny USA Land Company, LLC as described in Book 4940 of Deeds at Page 809 on the Southeast and thence from said point of beginning along said Northeasterly street boundary of Solar Street, North 50 deg. 26 min. 30 sec. West 521.14 feet to its point of intersection with the Southeasterly boundary of Old Hiawatha Boulevard; thence along said Southwesterly road boundary North 40 deg. 26 min. 20 sec. East 914.29 feet to its point of intersection with the division line between the said lands of Destiny USA Land Company, LLC as described in Book 5243 of Deeds at Page 376 on the Southwest and the lands vested in the People of the State of New York by Book 5262 of Deeds at Page 820 on the Northeast; thence along the last mentioned division line the following eight (8) courses: 1) South 61 deg. 46 min. 31 sec. East 7.16 feet to a point; 2) South 42 deg. 33 min. 21 sec. East 28.25 feet to a point; 3) South 46 deg. 36 min. 04 sec. East 151.06 feet to a point; 4) South 47 deg. 28 min. 28 sec. East 99.72 feet to a point; 5) South 48 deg. 53 min. 33 sec. East 62.11 feet to a point; 6) South 46 deg. 06 min. 13 sec. East 75.06 feet to a point; 7) South 40 deg. 59 min. 18 sec. East 99.03 feet to a point; and 8) South 37 deg. 54 min. 46 sec. East 0.60 feet to its point of intersection with the above first mentioned division line; thence along said above first mentioned division line South 40 deg. 26 min. 20 sec. West 872.79 feet to the point or place of beginning.