

# Onondaga County Industrial Development Agency

## Application

Return to:

Mary Beth Primo  
Executive Director, OCIDA  
333 W. Washington Street, Suite 130  
Syracuse, NY 13202  
Phone: 315-435-3770  
Fax: 315-435-3669

## **ONONDAGA COUNTY INDUSTRIAL DEVELOPMENT AGENCY APPLICATION INSTRUCTIONS**

1. Fill in all blanks, using "none", "not applicable" or "N/A" where the question is not appropriate to the Project, which is the subject of this Application (the "Project"). If you have any questions about the way to respond, please call the Agency at (315) 435-3770.

2. If an estimate is given as the answer to a question, put "(est.)" after the figure or answer, which is estimated.

3. If more space is needed to answer any specific question, attach a separate sheet.

4. When completed, return this application by mail or fax to the Agency at the address indicated on the cover page of this Application. A signed application may also be submitted electronically in PDF format to the Agency Secretary, Kristi Smiley at [kсмiley@ongov.net](mailto:kсмiley@ongov.net), however the application will not be considered by the Agency until the application fee has been received.

5. The Agency will not give final approval for this Application until the Agency receives a completed NYS Full Environmental Assessment Form concerning the Project, which is the subject of this Application. The form is available on [syracusecentral.com](http://syracusecentral.com).

6. Please note that Article 6 of the Public Officers Law declares that all records in the possession of the Agency (with certain limited exceptions) are open to public inspection and copying. If the Applicant feels that there are elements of the Project which are in the nature of trade secrets which, if disclosed to the public or otherwise widely disseminated, would cause substantial injury to the Applicant's competitive position, this Applicant may identify such elements in writing and request that such elements be kept confidential in accordance with Article 6 of the Public Officers Law.

7. The Applicant will be required to pay the Agency Application fee and, if accepted as a project of the agency, all administrative fees as stated in Section V (H) of the Application, as well as legal fees of the Agency.

8. A complete application consists of the following nine documents:

The Application

Attachment I (C) - Corporate schematic, if a subsidiary

Attachment II (C) - Description of project, Site Plans/Sketches, and Map

Attachment II (K) - NYS Full Environmental Assessment Form

Attachment III (C) - Company Financial Information

Attachment IV (F) - Employment Plan

Attachment V (F) - Conflict of Interest Statement

Attachment V (G) - Local Access Agreement

A check payable to the Agency in the amount of \$1000

**It is the policy of the Agency that any project receiving benefits from the Agency will utilize 100% of local contractors and local labor for the construction period of the project unless a waiver is granted in writing by the Agency.**

# Onondaga County Industrial Development Agency Application

Please answer all questions by filling in the blanks. Use attachments as necessary.

## I. Applicant Data

### A. Contact Information

|                  |                                           |        |                |            |
|------------------|-------------------------------------------|--------|----------------|------------|
| Company Name:    | Anheuser-Busch, LLC                       |        |                |            |
| Mailing Address: | One Busch Place - Tax Department          |        |                |            |
| City:            | St. Louis                                 | State: | Missouri       | Zip: 63118 |
| Phone:           | (314) 577-7264                            | Fax:   | (314) 577-2876 |            |
| Contact Person:  | Lance C. Warren, Corporate Tax Department |        |                |            |
| Email Address:   | lance.warren@anheuser-busch.com           |        |                |            |
| NAICS Code:      |                                           |        |                |            |
| FEIN:            | 43-0161000                                |        |                |            |

### B. Principal Stakeholders

List principal owners/officers/directors owning 5% or more in equity holdings with percentage ownership. Public companies should list corporate officers.

| Name | % Ownership | Business Address | Phone | Email |
|------|-------------|------------------|-------|-------|
| N/A  | N/A         | N/A              | N/A   | N/A   |
|      |             |                  |       |       |
|      |             |                  |       |       |
|      |             |                  |       |       |
|      |             |                  |       |       |
|      |             |                  |       |       |

### C. Corporate Structure: Attach a schematic if Applicant is a subsidiary or otherwise affiliated with another entity.

☐ Corporation

☐ Private

☐ Public

Date and Location of  
Incorporation/Organization

☐ Partnership

☐ General

☐ Limited

If a foreign organization, is  
the Applicant authorized to  
do business in the State of  
New York?

☐ Not For Profit

☐ Sole Proprietorship

☒ Limited Liability Company/Partnership



#### D. Applicant's Counsel

|                  |                                        |        |                     |
|------------------|----------------------------------------|--------|---------------------|
| Name:            | Kevin R. McAuliffe                     |        |                     |
| Firm:            | Hiscock & Barclay, LLP                 |        |                     |
| Mailing Address: | One Park Place, 300 South State Street |        |                     |
| City:            | Syracuse                               | State: | New York Zip: 13202 |
| Phone:           | (315) 425-2875                         | Fax:   | (315) 425-8593      |
| Email Address:   | kmcauliffe@hblaw.com                   |        |                     |

#### E. Applicant's Accountant

|                  |                               |        |                     |
|------------------|-------------------------------|--------|---------------------|
| Name:            | PricewaterhouseCoopers        |        |                     |
| Firm:            | PricewaterhouseCoopers        |        |                     |
| Mailing Address: | 800 Market Street, Suite 1900 |        |                     |
| City:            | St. Louis                     | State: | Missouri Zip: 63101 |
| Phone:           | (301) 206-8500                | Fax:   | (314) 206-8514      |
| Email Address:   |                               |        |                     |

F. Has the applicant received Agency (or related entity) assistance in the past? If yes, please give year, description of benefits, and locations of project.

☒ Yes ☐ No

In 1980 and 2006, OCIDA induced projects for the Company.

#### II. Project Information

##### A. Location

|                       |                   |                     |               |
|-----------------------|-------------------|---------------------|---------------|
| Address:              | 2885 Belgium Road |                     |               |
| City:                 | Lysander          | Village/Town:       |               |
| Zip                   | 13,027            | School District(s): | Baldwinsville |
| Tax Map Parcel ID(s): | 057.-02-07.1      |                     |               |

B. Type (Check all that apply):

- |                                                                            |                                                                 |
|----------------------------------------------------------------------------|-----------------------------------------------------------------|
| <input type="checkbox"/> New Construction                                  | <input type="checkbox"/> Purchase of machinery and/or equipment |
| <input checked="" type="checkbox"/> Expansion/Addition to Current Facility | <input type="checkbox"/> Central Business District              |
| <input type="checkbox"/> Renovation of Existing Facility                   | <input type="checkbox"/> Greenfield Development                 |
| <input type="checkbox"/> Acquisition of Existing facility/property         | <input type="checkbox"/> LEED Certification                     |
| <input type="checkbox"/> Brownfield/Remediated Brownfield                  |                                                                 |

☐ Other

C. Description of Project: Describe the project in detail including proposed acquisitions, construction and renovation, building and site improvements, and equipment. Indicate square feet by usage, as well as the operations to be conducted at the premises, product lines, and market demands. Attach a cope of site plans/ sketches and a map. (Attach additional sheets if necessary):

See attached.

D. Is the Applicant the owner of this project and property?

☒ Yes ☐ No

If not, by what means will the site be acquired?

E. On-site Infrastructure: Please indicate if the following are onsite, need to be constructed, or need to be renovated/expanded:

|                      |                                     |                   |                                     |
|----------------------|-------------------------------------|-------------------|-------------------------------------|
| Water                | <input type="text" value="Onsite"/> | Electric          | <input type="text" value="Onsite"/> |
| Sanitary/Storm Sewer | <input type="text" value="Onsite"/> | Private Roads     | <input type="text" value="Onsite"/> |
| Gas                  | <input type="text" value="Onsite"/> | Telecommunication | <input type="text" value="Onsite"/> |

F. Zoning Classification: Please list current and proposed zoning.

|                |                                         |                 |                                         |
|----------------|-----------------------------------------|-----------------|-----------------------------------------|
| Current Zoning | <input type="text" value="Industrial"/> | Proposed Zoning | <input type="text" value="Industrial"/> |
|----------------|-----------------------------------------|-----------------|-----------------------------------------|

G. Are there variances needed?

☐ Yes ☒ No

If yes, describe and is the applicant working with the municipality regarding zoning, permits, etc?

H. What will be the primary use of the project upon completion?

Brewery

I. Has the applicant sought sites or facilities outside Onondaga County?

☐ Yes ☒ No

## II. Project Information

### C. Description of Project

Anheuser-Busch, LLC plans to acquire and install a Siemens brewing control system and Flash Pasteurizer. Anheuser-Busch, LLC has also taken an interest in negotiating a payment in lieu of tax (PILOT) agreement relative to this project to ensure budgetary stability in terms of future tax liability for the purpose of ensuring job retention.



- J. 1. Are there any other companies or related facilities within the county/state that will close or be subject to reduced activity as a result of this project? If so, list the location(s).

☐ Yes

☒ No

2. Will the Completion of the project result in the removal of a plant or facility of the project occupant from one area of the State of New York to another area of the State of New York?

☐ Yes

☒ No

3. Will the completion of the project result in the abandonment of one or more plants or facilities of the project applicant located in the State of New York?

☐ Yes

☒ No

- i. If any answer to questions 2 or 3 above is yes, is the project reasonably necessary to discourage the project applicant from removing such other plant or facility to a location outside the State of New York?

☐ Yes

☐ No

- ii. If any answer to questions 2 or 3 above is yes, is the project reasonably necessary to preserve the competitive position of the project applicant in its respective industry?

☐ Yes

☐ No

4. Will the project primarily consist of recreation, medical, or retail facilities?

☐ Yes

☒ No

- i. If yes, will the cost of these facilities exceed one-third of the total project cost?

☐ Yes

☐ No

- K. For the Agency to consider this project, please provide the following information:

1. Does the project consist of new construction, expansion of an existing facility, or substantial renovation?

☒ Yes

☐ No

2. Will the project create new employment opportunities or retain existing jobs that may otherwise be lost?

☒ Yes

☐ No

3. Please describe the method of calculation and approximate savings to be realized by Agency participation and the need for such savings:

Savings are generated by the differential in valuation of the facility.

4. Please describe any compelling reasons that support this project:

Promotes the retention of more than 400 manufacturing jobs.

L. Environmental Information

1. The Agency must make a determination of environmental significance for the project. Are there any known environmental issues on the property?

☐ Yes

☒ No

If yes, please explain:

See attached Short EAF.

\* Please note a full Environmental Assessment Form (EAF) MUST be completed and submitted along with this application.

2. Has the Town/Village or any public body issued a SEQRA determination for this project?

No.

M. Construction

\* Please read the Agency's *Local Access Policy* CAREFULLY, noted in Appendix C of this application. Noncompliance may result in the revocation or recapturing of benefits.

1. Project Timeline (approximate):

|                           |                   |
|---------------------------|-------------------|
| Construction Commencement | Jan 1, 2012       |
| Construction Completion   | December 31, 2013 |
| Date of Occupancy         | N/A               |

2. Please list other key dates in the progress of the project:

|  |
|--|
|  |
|--|

III. Project Costs and Financing

A. Estimated Project Costs:

|                                  |               |
|----------------------------------|---------------|
| Land                             |               |
| Building Construction/Renovation |               |
| Site Work                        |               |
| Engineering                      |               |
| Financial Charges                |               |
| Legal Fees                       |               |
| Machinery and Equipment          | \$3.3 million |
| Other                            |               |
| Total Investment                 | \$3.3 million |

B. Financial Assistance being applied for (estimated values):

|                                     |                             |                     |
|-------------------------------------|-----------------------------|---------------------|
| <input checked="" type="checkbox"/> | Real Property Tax Abatement | less than \$100,000 |
| <input type="checkbox"/>            | Mortgage Tax Exemption      |                     |
| <input type="checkbox"/>            | Sales and Use Tax Exemption |                     |
| <input type="checkbox"/>            | Green PILOT Tax Credit      |                     |
| <input type="checkbox"/>            | NYS Pass Thru Grant         |                     |
| <input type="checkbox"/>            | Tax Exempt Bond Financing   |                     |
| <input type="checkbox"/>            | Taxable Bond Financing      |                     |



C. Company Financial Information Attachment:

1. Copies of two most recent financial statements
2. Copy of most recent Annual Report
3. Sales and Income projections for future years, if available

IV. Employment and Payroll Information *\*See calculation footnote below.*

A. Are there people currently employed at the site:

☒ Yes

☐ No

If yes, Indicate how many: 432

\* Full Time Equivalent (FTE) is defined as one employee working no less than 35 hours per week or two or more employees together working a total of 35 hours per week.

B. Estimate how many full time equivalent (FTE) jobs will be retained as a result of this project: 432

C. Estimate how many full time equivalent (FTE) jobs will be added as a result of this project: 0

D. Annual Payroll

|                                                   |               |
|---------------------------------------------------|---------------|
| Current (Actual):                                 | \$ 32,474,000 |
| First Year After Project Completion (Projected):  | \$32,438,000  |
| Second Year After Project Completion (Projected): | Not Available |

E. Annual Average Wage

|           | Current (Actual): | First Year After Project Completion (Projected): | Second Year After Project Completion (Projected): |
|-----------|-------------------|--------------------------------------------------|---------------------------------------------------|
| Total \$: | 82,440            | 82,440                                           | 82,440                                            |

F. Benefits: Please list, if any, benefits that will be available to either full and/or part-time employees:

G. Employment Plan: Please complete the employment plan located in Appendix A.

V. REPRESENTATIONS BY THE APPLICANT

The Applicant understands and agrees with the Agency as follows:

A. Jobs Listings: In accordance with Section 858-b(2) of the New York General Municipal Law, the Applicant understands and agrees that If the Project receives any Financial Assistance from the Agency, except as otherwise provided by collective bargaining agreements, new employment opportunities created as a result of the Project will be listed with the New York State Department of Labor Community Services Division (the "DOL") and with the administrative entity of the service delivery area created by the Workforce Investment Act of 1998 (the "WIA") in which the Project is located.

\*The calculation of the current employment headcount includes (i) employees currently working AND the Union Business Agent, (ii) individuals out on workers' compensation for up to three years and, (iii) individuals out on medical leave for up to two years, all of whom have recall rights to their jobs in the brewery and are receiving employee benefits.

B. First Consideration for Employment: In accordance with Section 858-b (2) of the New York Municipal Law, the Applicant understands and agrees that if the Project receives any Financial Assistance from the Agency, except as otherwise provided by collective bargaining agreements, where practicable, the Applicant will first consider persons eligible to participate in WIA programs who shall be referred by the WIA Entities for new employment opportunities created as a result of the Project.

C. Annual Sales Tax Filings: In accordance with Section 874(8) of the New York General Municipal Law, the Applicant understands and agrees that if the Project receives any sales tax exemptions as part of the Financial Assistance from the Agency, the Applicant agrees to file, or cause to be filed, with the New York State Department of Taxation and Finance, the annual form prescribed by the Department of Taxation and Finance, describing the value of all sales tax exemptions claimed by the Applicant and all consultants or subcontractors retained by the Applicant.

D. Annual Employment Reports and Outstanding Bonds: The Applicant understands and agrees that if the Project receives any Financial Assistance from the Agency, the applicant agrees to file, or cause to be filed, with the Agency, on an annual basis, reports regarding the number of FTE at this project site. The applicant also understands and agrees to provide on an annual basis any information regarding bonds, if any, issued by the Agency for the project that is requested by the Comptroller of the State of New York.

E. Recapture of Tax Abatements/Exemptions: The Applicant understands and agrees that the benefits received from tax abatements/exemptions shall be subject to recapture in accordance with the Agency's tax exemption policy.

F. Absence of Conflicts of Interest: The Applicant has received from the Agency a list of the members, officers and employees of the Agency. No member, officer or employee of the Agency has an interest, whether direct or indirect, in any transaction contemplated by this Application, except as hereinafter described in Appendix B.

G. Local Access Policy: The Applicant understands and agrees that local labor and contractors must be used for the construction of the Project, as stated in the Agency Local Access Policy located in Appendix C. Local Access Policy:

H. Fees: This application should be submitted with a non-refundable \$ 1000 application fee to the Onondaga County Industrial Development Agency, 333 W. Washington Street, Suite 130, Syracuse, New York 13202 (attn: Mary Beth Primo). The Agency will collect administrative fee based on the Fee Schedule.

- Fee for Manufacturing Projects under \$10 million , except those requesting a PILOT- .0075 of the bond amount or project cost
- Fee for Library Association Projects - .0075 of the bond amount or project cost
- Fee for all other agency projects except those with PILOT agreements - .01 of the bond amount or project cost
- Additional Fee for PILOT Agreement Projects - .0025 of bond amount or project cost
- Fee for additional financing subject to mortgage recording tax for a project of the Agency - .01 of the amount of the additional financing
- Fee for bond refinancing & refunding - .0025 of refinancing or refunding amount
- Fee for conduit grant administration - .0025 of grant amount
- All other Agency Transactions: Negotiated, not to exceed 1% of benefit amount.

I. Payment terms:

- Application fee: Payable at the time of application
- Agency fee for Bond Projects: Payable at Closing
- Agency fee for Sales Tax Only Projects: Payable at Inducement
  - \* A sales tax certificate will not be issued until the Agency Fee is paid in full
- Agency fee for all other projects: Payable at project inducement or by arrangement with the Agency



The Applicant and the individual executing this Application on behalf of the Applicant acknowledge that the Agency will rely on the representations made herein when acting on this Application and hereby represent that the statements made herein do not contain any untrue statement of a material fact and do not omit to state a material fact necessary to make the statements contained herein misleading.

Name of Applicant Company

Anheuser-Busch, LLC

Signature of Company Representative

*Jeffrey J. Comotto*

Name & Title of Company Representative

Jeffrey J. Comotto  
Vice President, Taxes

Date

11/17/11

#### VI. Hold Harmless Agreement

Applicant hereby releases Onondaga County Industrial Development Agency and the members, officers, servants, agents and employees thereof (the "Agency") from, agrees that the Agency shall not be liable for and agrees to indemnify, defend and hold the Agency harmless from and against any and all liability arising from or expense incurred by (A) the Agency's examination and processing of, and action pursuant to or upon, the attached Application, regardless of whether or not the Application or the Project described therein or the tax-exemptions and other assistance requested therein are favorably acted upon by the Agency, (B) the Agency's acquisition, construction, and/or installation of the Project described therein and (C) any further action taken by the Agency with respect to the Project, including without limiting the generality of the foregoing, all cause of action and attorney's fees and any other expenses incurred in defending any suits or action which may arise as a result of any of the foregoing. If, for any reason, the Applicant fails to conclude or consummate necessary negotiations, or fails, within a reasonable or specified period of time, to take reasonable, proper or requested action, or withdraws, abandons, cancels or neglects the Application, or if the Agency or the Applicant are unable to reach final agreement with respect to the Project, then, and in the event, upon presentation of an invoice itemizing the same, the Applicant shall pay to the Agency, its agents or assigns, all costs incurred by the Agency in the process of the Application, including attorney's fees, if any.

Name of Applicant Company

Anheuser-Busch, LLC

Signature of Company Representative

*Jeffrey J. Comotto*

Name & Title of Company Representative

Jeffrey J. Comotto  
Vice President, Taxes

Date

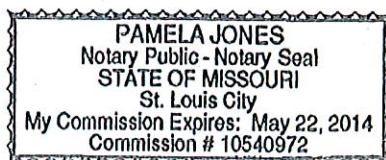
11/17/11

STATE OF MISSOURI

City

COUNTY OF St. Louis ) ss:

On the 17<sup>th</sup> day of November in the year 2011 before me, the undersigned, a notary public in and for the said State, personally appeared satisfactory evidence to be the individual whose name is subscribed to the within Instrument and acknowledged to me that he/she executed the same in his/her capacity, and that by his/her signature on the Instrument, the individual or the person upon behalf of which the individual acted, executed this Instrument.



Notary Public

*P. Jones*



**Onondaga County Industrial Development Agency Application  
Appendix A  
Employment Plan  
Part 1**

|                   |                                           |        |                |            |
|-------------------|-------------------------------------------|--------|----------------|------------|
| Company Name:     | Anheuser-Busch, LLC                       |        |                |            |
| Mailing Address:  | One Busch Place - Tax Department          |        |                |            |
| City:             | St. Louis                                 | State: | Missouri       | Zip: 63118 |
| Phone:            | (314) 577-7264                            | Fax:   | (314) 577-2876 |            |
| Contact Person:   | Lance C. Warren, Corporate Tax Department |        |                |            |
| Email Address:    | lance.warren@anheuser-busch.com           |        |                |            |
| Type of Business: | Brewery                                   |        |                |            |

Please complete the following chart describing your projected employment plan following receipt of financing:

| Current and Planned Full Time Occupations in Company | Current Number Full Time Jobs Per Occupation | Estimated Number of Full Time Jobs After Completion of the Project |        |        |
|------------------------------------------------------|----------------------------------------------|--------------------------------------------------------------------|--------|--------|
|                                                      |                                              | 1 Year                                                             | 2 Year | 3 Year |
| Continuation of all job classifications.             | 432                                          | 432                                                                | 416    | 410    |
|                                                      |                                              |                                                                    |        |        |
|                                                      |                                              |                                                                    |        |        |
|                                                      |                                              |                                                                    |        |        |
|                                                      |                                              |                                                                    |        |        |

Are the employees of your firm currently covered by a collective bargaining agreement?

☒ Yes

☐ No

If yes, Name and Local: Teamsters Local 1149

Indicate whether labor pool in Onondaga County is adequate to fill new jobs:

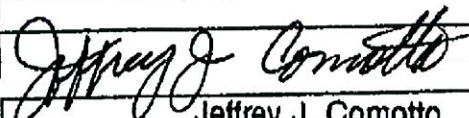
Yes

Under current Industrial Development Agency (IDA) law, an IDA must consider such things as job retention when approving projects.

Name of Applicant Company

Anheuser-Busch, LLC

Signature of Company Representative



Name & Title of Company Representative

Jeffrey J. Comotto  
Vice President Taxes

Date

11/15/11

ONONDAGA COUNTY INDUSTRIAL DEVELOPMENT AGENCY APPLICATION  
**APPENDIX A**  
**EMPLOYMENT PLAN**  
**PART 2**

*(Enter Company Name in three (3) places below and sign by an authorized company officer)*

In consideration of the benefits provided by the Onondaga County Industrial Development Agency,  
Anheuser-Busch, LLC project beneficiary, agrees to cause any new employment opportunities created in connection with industrial or commercial projects financed by the proceeds of such obligations to be listed with the New York State Department of Labor Community Services Division (DOL) and with the CNY Works.

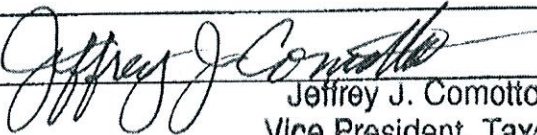
Anheuser-Busch, LLC, project beneficiary, also agrees to report to the Onondaga County Industrial Development Agency on or before March 1 of each year on the status employment opportunities filed with DOL, including the number of new employment opportunities created, the number listed and the number filled for the year ending the prior December 31.

Anheuser-Busch, LLC, project beneficiary, further agrees that, to the extent practical and feasible, and subject to the requirements of any existing collective bargaining agreement, shall fill at least ten percent of new employment opportunities with persons eligible for service under the Workforce Investment Act.

Name of Applicant Company

Anheuser-Busch, LLC

Signature of Company Representative



Name & Title of Company Representative

Jeffrey J. Comotto  
Vice President, Taxes

Date

11/15/11



ONONDAGA COUNTY INDUSTRIAL DEVELOPMENT AGENCY APPLICATION  
**APPENDIX B**  
**CONFLICT OF INTEREST STATEMENT**

Agency Board Members

1. Karen Kitney
2. David Knapp
3. Russel Andrews
4. Dale Sweetland
5. Frank Forte
6. Donna DeSiato
7. Jessica Crawford

Agency Officers/Staff (Employees)

1. Mary Beth Primo
2. Kristi Smiley
3. Chris Cox
4. Karen Doster

Agency Legal Counsel Audit

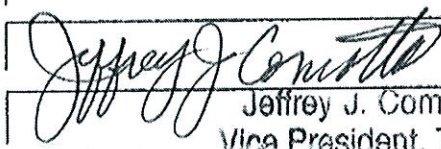
1. Anthony Rivizzigno, Esq.
2. Gilberti Stinziano Heintz & Smith, P.C.
3. Testone, Marshall & Discenza

The Applicant has received from the Agency a list of members, officers and staff of the Agency. To the best of my knowledge, no member, officers or employee of the Agency has an interest, whether direct or indirect, in any transaction contemplated by this Application, except as hereinafter described:

By:

Anheuser-Busch, LLC

Name:



Title:

Jeffrey J. Comotto  
Vice President, Taxes

Date:

11/15/11

## ONONDAGA COUNTY INDUSTRIAL DEVELOPMENT AGENCY APPLICATION

PLEASE READ THE "Local Access Policy & Agreement" carefully before agreeing to its terms (Page 17).

Failure to comply with the Policy can lead to the revocation or recapture of benefits awarded to the project by the Agency.

Please call the Agency staff at (315) 435-3770, if you have questions about the policy before you submit the application.



# ONONDAGA COUNTY INDUSTRIAL DEVELOPMENT AGENCY APPLICATION

## APPENDIX C

### Local Access Policy Agreement

In absence of a waiver permitting otherwise, every project seeking the assistance of the Onondaga County Industrial Development Agency (Agency) must use local general contractors, sub-contractors, and labor for one-hundred percent (100%) of the construction of new, expanded, or renovated facilities. The project's construction or project manager need not be a local company. All projects of the Agency will be subject to monitoring by the Agency. **Noncompliance may result in the revoking and/or recapture of all benefits extended to the project by the Agency. Local Labor is defined as laborers permanently residing in the State of New York counties of Cayuga, Cortland, Herkimer, Jefferson, Madison, Oneida, Onondaga, Oswego, Tompkins and Wayne. Local (General/Sub) Contractor** is defined as a contractor operating a permanent office in the State of New York counties of Cayuga, Cortland, Herkimer, Jefferson, Madison, Oneida, Onondaga, Oswego, Tompkins and Wayne. The Agency may determine on a case-by-case basis to waive the local access policy for a project or for a portion of a project where consideration of warranty issues, necessity of specialized skills, significant cost differentials between local and non-local services or other compelling circumstances exist.

In consideration of the extension of financial assistance by the Agency \_\_\_\_\_

(the Company) understands the Local Access Policy and agrees to complete Appendix C of the Agency application at the time of the application to the the Agency and as part of a request to extend the valid date of the Agency's tax-

exempt certificate for the \_\_\_\_\_ project. The Company understands an Agency tax-

exempt certificate is valid for 90 days effective the date of the project inducement and extended for 90 day periods thereafter upon request by the Company.. The Company further understands any request for a waiver to this policy must be submitted in writing and approved by the Agency before a tax-exempt certificate is issued or extended.

I agree to the conditions of this agreement and certify all information provided regarding the construction and employment activities for the project as of \_\_\_\_\_, (date).

|                                                |    |               |          |                                |  |              |  |
|------------------------------------------------|----|---------------|----------|--------------------------------|--|--------------|--|
| <b>Company</b>                                 |    |               |          | <b>General Contractor</b>      |  |              |  |
| <b>Representative for Contract Bids/Awards</b> |    |               |          | <b>Contact</b>                 |  |              |  |
| <b>Address</b>                                 |    |               |          | <b>Address</b>                 |  |              |  |
| <b>City:</b>                                   |    | <b>State:</b> | New York | <b>Zip:</b>                    |  | <b>City:</b> |  |
| <b>Phone</b>                                   |    | <b>Fax</b>    |          | <b>Phone</b>                   |  | <b>Fax</b>   |  |
| <b>Email</b>                                   |    |               |          | <b>Email</b>                   |  |              |  |
| <b>Project Address</b>                         |    |               |          | <b>Construction Start Date</b> |  |              |  |
| <b>City</b>                                    | ST | Alabar        | Zip      | <b>Occupancy Date</b>          |  |              |  |

Name

Jeffrey J. Comotto  
Vice President, Taxes

Signature

*Jeffrey J. Comotto*

Project Components

| Item                       | Contract (Sub) | Address | Email | Phone | Amount |
|----------------------------|----------------|---------|-------|-------|--------|
| Site work/<br>Demolition   |                |         |       |       |        |
| Foundation &<br>Footings   |                |         |       |       |        |
| Building                   |                |         |       |       |        |
| Masonry                    |                |         |       |       |        |
| Metals                     |                |         |       |       |        |
| Wood/Casework              |                |         |       |       |        |
| Thermal/<br>Moisture proof |                |         |       |       |        |
| Doors, windows,<br>glazing |                |         |       |       |        |
| Finishes                   |                |         |       |       |        |
| Electrical                 |                |         |       |       |        |
| HVAC                       |                |         |       |       |        |
| Plumbing                   |                |         |       |       |        |
| Specialties                |                |         |       |       |        |
| Machinery &<br>Equipment   |                |         |       |       |        |
| Furniture &<br>Fixtures    |                |         |       |       |        |
| Utilities                  |                |         |       |       |        |
| Paving                     |                |         |       |       |        |
| Landscaping                |                |         |       |       |        |

ONONDAGA COUNTY INDUSTRIAL DEVELOPMENT AGENCY APPLICATION

**Application Attachments Listing**

Section I (C): Corporate Schematic (if applicable)

Section II (C): Description of Project, if additional space needed; site plans/sketches for the new facility or floor plans for existing facility, and a map

Section II (K): NYS Full Environmental Assessment Form

Section III (C): Company Financial Information

Section IV (F): Employment Plan, Parts 1 & 2 (Appendix A)

Section V (F): Conflict of Interest Statement (Appendix B)

Section V (F): Local Access Agreement (Appendix C)